

International Andalusian and Lusitano Horse Association

Board of Directors

Regular Meeting

Date	May 18, 2013	Time	8:00 am PST
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Chair in Attendance? ☒ Choose an item. -Julie Alonzo, President

Secretary in Attendance? Choose an item.

Substitute for Secretary -Leesa Nero

Julie Alonzo, IALHA President, called the meeting to order at 8:03 am PST

Members in attendance at roll call

Members Absent

Last Name	First Name	Title	In person or Telephone	Last Name	First Name	Title
Alonzo	Julie	President	In person			
Laake	Kay	Vice President	In person	Branson	Terrye	Secretary
Mohr	Sherry	Treasurer	In person	Lessels	JB	Director R5
Nero	Leesa	Director R7	In person	Asman	Joanne	At Large
Camp	Gary	At Large	In person			
Holman	Nancy	Director R3	In person			
Perea	Mariea	Director R4	In person			
Star	Amy	Show Chair	In person			
Godinez	Twila	Director R5				
Nelson	Pam	Director R3				

Current strength of body was 13. Minimum # for quorum was 7. Members in attendance was 10.

☒ Quorum Achieved

Members in attendance after roll call:

Last Name	First Name	Title	In person/telephone?

Guests:

Last Name	First Name	Title	In person/telephone?
Sausman	Karen	Registrar	In person

Meeting started with everyone introducing themselves and telling what is going on in their particular regions.

TREASURER'S REPORT

➤ Sherry Mohr, Treasure, made a motion to:

MOTION

Update the IALHA Purchase Order/Money Request form to include the word "Reimbursement" and require both Treasurer and President (or majority of EC) approval prior to payment.

- ✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.
Motion passed unanimously by voice vote.

Leesa Nero asked questions about certain items in the financial reports. Discussions ensued as to where we are today verses what income we expect to receive during the rest of the year. Stallion auction income is short by \$2,000.00 as opposed to budget but expenses not as high as budgeted either.

Sherry Mohr presented a revision to the Purchase Order/Money Request form. Discussion ensued as to if the form should or not include "Reimbursement" too or be a separate form.

Kay Laake suggested that Finance & Fund Raising need to do some work as to what is required for reimbursement. Anything that is over \$600.00 requires an approval up front. More discussion indicated that maybe an inventory of objects and items in the possession of board members, which belongs to the IALHA, needs to be created by the F&FR Committee and sent to the office for filing and copy the board. Items, i.e., digital recorder, IALHA banners, show supplies/trophies/ribbons, t-shirts, etc.

Discussion about Form 990. Board to send Sherry Mohr and Julie Alonzo any changes or corrections.

STRATEGIC PLANNING

Board continued discussions and Strategic Planning process as begun at the January Board meeting.

REGISTRY

Twila Godinez, Director R5, made a motion to:

MOTION

Approve Registry rule change to Section 19 as submitted, with one change. Add "foals' created by the use of this semen" to Section E, to make it parallel with Section F, effective immediately.

- ✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.
Motion passed unanimously by voice vote.

Karen Sausman brought before the Board how the sale and retention of frozen semen, as it relates to registration of subsequent foals with IALHA, is an issue that needs to be addressed.

REGISTRY

- Sherry Mohr, Treasure, made a motion to:

MOTION

Approve Registry Rule Change to Section 24 as submitted, effective immediately.

- ✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.
Motion passed unanimously by voice vote.

Karen Sausman brought before the Board issues with not having all prefix/suffix's currently being utilized by breeders not registered and paid for prompting the above motion. Full "words" to be grandfather in but not moving forward based on motion.

Moved into Closed Session subsequently moving back into Open Session.

REGISTRY

Karen Sausman brought up the desire to update the Registry system with another system that is "off- the- self " which would be less expensive to implement than building our own to bring our system up to date. Karen is asking BOD to give her names of other registries they may be familiar with for her to investigate.

MEMBERSHIP COMMITTEE

- PERSON, TITLE, made a motion to:

MOTION

The Membership Committee moves that the Board of Directors accept the proposal by the Subcommittee for Reviewing Membership Services, to move Membership Services to the Birmingham office the 2013 membership. (See document addendum).

- ✓ Voting strength of the body was 9. The motion carried with ayes, nays, and abstentions.

Kay Laake gave a detailed report on the reasoning behind, and research done, to support the above motion. After extensive discussion on the matter Kay Laake asked to postpone the above vote until tomorrow until after the Board can review the report submitted today.

Moved into Closed Session subsequently moving back into Open Session.

PSL COMMISSION

- Sherry Mohr, PSL Commission Chair, made a motion to:

MOTION

*Reappoint Nancy Holman and Michel Paulin to standard three year terms.
Establish the appointment dates to be June 1, 2013 to engender
consistency in expiration of terms.*

- ✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.

- Sherry Mohr, PSL Commission Chair, made a motion to:

MOTION

Appoint Alex Dees to the PSL Commission for a 2 year term starting June 1, 2013.

- ✓ Voting strength of the body was 9. The motion carried with 7 ayes, 1 nays, and 1 abstentions.
Motion passed.

NATIONAL SHOW COMMITTEE

- Amy Star, Show Chair, made a motion to:

MOTION

Approve hiring Dian Seabury as the 2013 Show Manager.

- ✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.

- Amy Star, Show Chair, made a motion to:

MOTION

*Approve flying two IALHA staff people to work at the 2013 National Show.
They would be paid their usual salary, but would work in support of the
show for that week.*

- ✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.

Amy Star, Show Chair, confirmed the judges who have agreed to judge the show including dressage judge. Sent out RFP groups for collaboration for 2013 show. Discussions ensued with the Foundation and an MOU was sent but in the meantime they decided to put on another National Show in California in September. They now say they cannot afford to do our show and the one in California, and cannot give us volunteers and sponsorships like last year. They have rejected payment of \$14,000.00 to the show. Show Committee has determined that their involvement is worth the \$14,000.00 and no less. Not having them will necessitate some changes to the show including cutting out one day. They will be watching their budget very closely due to this new development. Facility contract will be signed after this meeting since the Foundation will not be participating this year. Dates October 15th thru 19th. No qualifying show prior to National Show. Tuesday is dressage. Having two IALHA office staff attend this year would help with the Membership Booth. Show Steward will be Diane Morgan-Stasiak. Intend to publish Prize List in June. Wants feedback on clinics at the show as no one on the committee wants to head this. Foundation did the clinics and charged for them. Ask for volunteers to contribute their time

for clinics and not pay for the services. Important for clinic times to be published and announced at the show and for clinicians to know where their clinic is to be held.

ELECTION COMMITTEE

➤ Gary Camp, Election Committee Chair, made a motion to:

MOTION

Recommend that the Board direct the Bylaws Sub-Committee of the Policies and Procedures Committee to remove wording requiring paper balloting and insert working to allow electronic balloting during the Bylaws Revision Process.

✓ Voting strength of the body was 9. The motion carried with 9 ayes, 0 nays, and 0 abstentions.

NATIONAL SHOW ARTWORK

The Board voted to use Frered d'ames by Elise Genest as the art for the 2013 National Show. Honorable mentioned pieces are Trilogy by Amy Larson, Light in the Dark by Debra Collen, Flying Changes by Lisa Harding, Picaro by Elsie Genest and Camilo by Elsie Genest.

Moved into Closed Session subsequently moving back into Open Session to adjourn meeting.

Meeting was adjourned at 5:00 pm PST.

International Andalusian and Lusitano Horse Association

Board of Directors

Regular Meeting

Date	May 19, 2013	Time	8:30 am PST
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Chair in Attendance? ☒ Choose an item. -Julie Alonzo, President

Secretary in Attendance? Choose an item.

Substitute for Secretary -Leesa Nero

Julie Alonzo, IALHA President, called the meeting to order 8:30 am PST

Members in attendance at roll call

Members Absent

Last Name	First Name	Title	In person or Telephone	Last Name	First Name	Title
Alonzo	Julie	President	In person			
Laake	Kay	Vice President	In person	Branson	Terrye	Secretary
Mohr	Sherry	Treasurer	In person	Lessels	JB	Director R5
Nero	Leesa	Director R7	In person	Asman	Joanne	At Large
Camp	Gary	At Large	In person			
Holman	Nancy	Director R3	In person			
Perea	Mariea	Director R4	In person			
Star	Amy	Show Chair	In person			
Godinez	Twila	Director R5				
Nelson	Pam	Director R3				

Current strength of body was 13. Minimum # for quorum was 7. Members in attendance was 10.

☒ Quorum Achieved

Members in attendance after roll call:

Last Name	First Name	Title	In person/telephone?

Guests:

Last Name	First Name	Title	In person/telephone?
Sausman	Karen	Registrar	In person

Moved into Closed Session.

3RD QUARETER BOARD MEETING

➤ Amy Star, Show Chair, made a motion to:

MOTION

Extend July Board of Directors Meeting two 1 ½ days, July 6-7, 2013 Settle area.

- ✓ Voting strength of the body was 6. The motion carried with 6 ayes, 0 nays 0 abstentions.
Motion passed unanimously by voice vote.

WORKING EQUITATION

Amy Star, President of the United States Federation of Working Equitation (USFWE), gave a status report to the Board.

MEMBERSHIP SERVICES

➤ Amy Star, Show Chair, made a motion to:

MOTION

Terminate the contract with Association Resources and hire a Membership Services Administrator to work in the Birmingham office as a part time employee and to purchase the Avectra PRO software program and computer equipment according to the proposal as submitted by the Membership Committee and attached.

- ✓ Voting strength of the body was 6. The motion carried with 6 ayes, 0 nays 0 abstentions.
Motion passed unanimously by voice vote.

Discussions continued regarding the presentation from yesterday. Amy Star in favor of moving Membership back to the Alabama office but is concerned that it is being rushed and feels it would take at least 6 months. Karen Sausman feels Kay Laake's schedule is too aggressive but that Amy Star's is too long. Longest part in this transition is interviewing and hiring of the person to fill this position. Training should not take that long. Don't know what AR will agree to as to termination time frame of their contract. Karen says three months to complete and maybe 4 months as AR may not let us out. Kay Laake, Robin McCabe, Julie Alonzo and a third person to sit on the interview committee. Initial interviews are paper screening, then phone interviews to narrow down to a manageable number, then Kay Laake would interview in person. More requirements added to Job Description. Performance objectives would be determined based on the strengths of the individual hired. Based on approved motion Julie Alonzo will discuss the above with John at AR.

STRATEGIC PLANNING CONTINUED FROM YESTERDAY

Karen Sausman came up with a possible Vision Statement "An Andalusian in every barn".

Registry Strategic Planning = Replace current software that is antiquated and not currently adaptable to our needs. Karen wants the Board to send her any other registries they are aware of so that she can research other readymade programs out there instead of creating another one from scratch.

Meeting was adjourned at 4:31 pm PST.

IALHA Treasurers Report: 2rd Quarter 2013

Dear IALHA members, BOD and EC,
Please see attached balance, profit and loss and budget % to date for the months of Jan-April 2013 , first 1/3 of year 2013.

Total income to date =
Membership – \$75,717.18
Registry – \$63,247.02

Total expenses to date=
Membership- \$40,660.79
Registry – \$62,584.89

Misc. income =
Stallion Service auction – \$17,745.00
USEF Education grant – \$3,513.00

Points of interest:

Insurance invoices will be paid May, June, and Oct. of this year which is a considerable amount. The first quarter report does not reflect Insurance invoice renewals.

The USEF has awarded a grant to the IALHA, which has been used toward WE judge courses. You will see this coded to Educational Committee expense, and Miscellaneous Educational income.

I would like to point out that the IALHA has an excellent income due to increased membership, and the stallion service auction. Registry is also right on track with our budget for 2013.

Legal fees have been kept to a minimum.

Recommendations for IALHA:
Continue on our current trend of spending wisely ☺

Goals for the Future :

Stay within budgets.

Send monthly financials to BOD/EC and Finance and Fundraising Committee.

Respectfully submitted 05/13/2013

Sharon Mohr IALHA treasurer

11:13 AM

05/09/13

Cash Basis

International Andalusian & Lusitano Horse Association

Profit & Loss

April 2013

	Apr 13	Jan - Apr 13
Income		
General Administration		
2010.01 · Full Members	8,133.52	56,939.28
2020.01 · Associate Members	2,407.91	14,692.90
2030.01 · Life-Time Members	0.00	3,000.00
2040.01 · Youth Members	35.00	1,085.00
Total General Administration	10,576.43	75,717.18
Miscellaneous Income		
2290.10 · Other Income	25.00	158.99
2292.10 · USEF Education Grant	3,513.00	3,513.00
Total Miscellaneous Income	3,538.00	3,671.99
Registry Income		
2210.02 · Registry - Pure	5,347.58	21,430.88
2215.02 · Registry - Half	1,963.71	6,506.21
2220.02 · Transfer - Pure	1,690.00	8,601.43
2225.02 · Transfer - Half	410.00	2,110.00
2230.02 · Blood Typing Kits	4,965.18	17,311.18
2235.02 · Microchips	1,496.60	5,137.62
2240.02 · Stallion Report	20.00	775.00
2245.02 · Certificate Replacement	10.00	660.00
2250.02 · Name Changes	50.00	200.00
2260.02 · Embryo Transplant Applications	50.00	50.00
2265.02 · Suffix Registration	200.00	350.00
2266.02 · Color Testing	0.00	30.00
2267.02 · Studbook Publication	0.00	25.00
2290.02 · Other Registry Income	0.00	59.70
Total Registry Income	16,203.07	63,247.02
Revision & Inscription Income		
2241.08 · PSL Inscription	800.00	3,315.00
2242.08 · PSL Revision	0.00	650.00
2243.08 · PSL Transfer	0.00	150.00
Total Revision & Inscription Income	800.00	4,115.00
Show Committee Income		
2330.03 · High Point Nominations	125.00	850.00
2345.03 · Auction	0.00	-20.00
2364.03 · USEF	0.00	0.00
2370.03 · Competitin Cards	0.00	50.00
2380.03 · Merchandise - Show	0.00	69.00
2385.03 · Miscellaneous Income - Show	0.00	11,518.41
Total Show Committee Income	125.00	12,467.41
Stallion Breeding Auction		
2410.04 · General Receipts - Stallion	1,400.00	17,745.00
Total Stallion Breeding Auction	1,400.00	17,745.00
Total Income	32,642.50	176,963.60
Gross Profit	32,642.50	176,963.60
Expense		
Board & Committees		
5101.05 · Board Meeting Expenses	0.00	316.29
5112.05 · Marketing Committee Expense	0.00	994.46
5113.05 · Education Committee Expense	0.00	900.00
5114.05 · Ethics Committee Expense	0.00	1,400.00
5126.05 · Membership Committee	0.00	3,162.84
5140.05 · IT Committee - MARS	350.00	1,400.00
5141.05 · Ambassador Program	0.00	433.87
Total Board & Committees	350.00	8,607.46

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05/09/13

Cash Basis

International Andalusian & Lusitano Horse Association

Profit & Loss

April 2013

	Apr 13	Jan - Apr 13
General Administration Expenses		
5005.01 · Management Fees	3,270.00	13,080.00
5012.01 · Legal Fees	350.00	992.50
5013.01 · Accounting Fees	3,000.00	12,000.00
5020.01 · Telephone - Gen. Adm.	104.18	454.87
5025.01 · Postage/Courier Fees - Gen. Adm	551.65	6,075.18
5030.01 · Printing - Gen. Adm.	59.47	903.80
5034.01 · Auctra	300.00	1,200.00
5035.01 · Office Supplies - Gen. Adm.	0.00	25.00
5036.01 · Membership Program	0.00	1,043.74
5041.01 · Rent Expense	600.00	2,400.00
5042.01 · Bank Charges	42.44	192.52
5043.01 · Computer Supplies	271.30	901.94
5087.01 · Credit Card Processing Fees GA	224.82	1,353.74
5230.01 · IT Consultant - Gen. Adm.	0.00	37.50
Total General Administration Expenses	8,773.86	40,660.79
Miscellaneous Expenses		
5070.10 · Art Auction Expense	0.00	87.00
5079.10 · Merchandise Expense	0.00	74.30
5080.10 · Misc. Expense	0.00	197.00
5083.10 · USEF All Breed Awards	0.00	634.30
Total Miscellaneous Expenses	0.00	992.60
Publication		
5030.06 · Printing - Publication	0.00	4,614.00
Total Publication	0.00	4,614.00
Registry Expenses		
5020.02 · Telephone - Registry	208.68	843.67
5025.02 · Postage/Courier Fees - Registry	-271.65	2,256.67
5030.02 · Printing - Registry	429.33	1,440.96
5035.02 · Office Supplies - Registry	743.88	3,503.57
5041.02 · Rent Expense - Registry	1,200.00	4,800.00
5063.02 · Other Rentals - Registry	1,454.40	1,454.40
5085.02 · Contract Labor - Registry	800.00	3,200.00
5087.02 · Credit Card Process Fees - Reg.	274.53	1,248.91
5100.02 · Blood/DNA Typing	2,931.00	8,313.00
5140.02 · IT Consulting Fees	0.00	4,440.00
5150.02 · Microchips - Registry	0.00	2,700.00
6500.02 · Employee Salary - Registry	6,288.00	24,751.50
6520.02 · Payroll Taxes - Registry	761.30	3,621.64
Total Registry Expenses	14,819.47	62,574.32
Revision & Inscription Expenses		
5030.08 · PSL Commission Travel	0.00	1,787.50
5033.08 · PSL Revision Expense	0.00	66.68
Total Revision & Inscription Expenses	0.00	1,854.18
Show Committee		
5037.03 · Storage Unit - Show Com.	199.00	816.00
5074.03 · Awards - Show Com.	0.00	39.00
5077.03 · USEF Fees - Show Com.	84.00	409.00
5086.03 · Auctioneer Expense	75.00	130.00
5097.03 · Misc Expense - Show Com.	0.00	686.62
5099.03 · Prior Year Futurity Dressage	0.00	513.00
Total Show Committee	358.00	2,593.62

11:13 AM

05/09/13

Cash Basis

International Andalusian & Lusitano Horse Association

Profit & Loss

April 2013

	Apr 13	Jan - Apr 13
Stallion Breeding Auction Exp.		
5026.04 · Advertising	75.00	150.00
5030.04 · Printing Expense	0.00	749.51
5087.04 · Credit Card Processing Fees	17.10	390.43
5126.04 · Stallion Auction Committee Exp	62.50	707.50
Total Stallion Breeding Auction Exp.	154.60	1,997.44
Total Expense	24,455.93	123,894.41
Net Income	8,186.57	53,069.19

International Andalusian & Lusitano Horse Association

Profit & Loss Budget Performance

April 2013

	Apr 13	Jan - Apr 13	% Budget	2013 Budget	Difference
Income					
General Administration					
2010.01 · Full Members	\$8,133.52	\$56,939.28	43.38%	\$131,250.00	\$74,310.72
2020.01 · Associate Members	2,407.91	14,692.90	39.98%	36,750.00	22,057.10
2030.01 · Life-Time Members	0.00	3,000.00	57.14%	5,250.00	2,250.00
2040.01 · Youth Members	35.00	1,085.00	62.00%	1,750.00	665.00
2050.01 · PSL 1% of Income	0.00	0.00	0.00%	150.00	150.00
Total General Administration	10,576.43	75,717.18	43.23%	175,150.00	99,432.82
Miscellaneous Income					
2290.10 · Other Income	25.00	158.99			-158.99
2291.10 · Ethics Compl't	0.00	0.00	0.00%	200.00	200.00
2292.10 · USEF Education Grant	3,513.00	3,513.00		0.00	-3,513.00
Total Miscellaneous Income	3,538.00	3,671.99	1836.00%	200.00	-3,471.99
Registry Income					
2210.02 · Registry - Pure	5,347.58	21,430.88	36.63%	58,500.00	37,069.12
2215.02 · Registry - Half	1,963.71	6,506.21	25.51%	25,500.00	18,993.79
2220.02 · Transfer - Pure	1,690.00	8,601.43	35.11%	24,500.00	15,898.57
2225.02 · Transfer - Half	410.00	2,110.00	31.03%	6,800.00	4,690.00
2230.02 · Blood Typing Kits	4,965.18	17,311.18	31.25%	55,400.00	38,088.82
2235.02 · Microchips	1,496.60	5,137.62	28.86%	17,800.00	12,662.38
2240.02 · Stallion Report	20.00	775.00	51.67%	1,500.00	725.00
2245.02 · Certificate Replacement	10.00	660.00	44.00%	1,500.00	840.00
2250.02 · Name Changes	50.00	200.00	40.00%	500.00	300.00
2260.02 · Embryo Transplant Applications	50.00	50.00	25.00%	200.00	150.00
2265.02 · Suffix Registration	200.00	350.00	70.00%	500.00	150.00
2266.02 · Color Testing	0.00	30.00	6.00%	500.00	470.00
2267.02 · Studbook Publication	0.00	25.00	5.00%	500.00	475.00
2290.02 · Other Registry Income	0.00	59.70	29.85%	200.00	140.30
2291.02 · PSL Revision Reimbursement	0.00	0.00	0.00%	1,350.00	1,350.00
Total Registry Income	16,203.07	63,247.02	32.36%	195,450.00	132,202.98
Revision & Inscription Income					
2241.08 · PSL Inscription	800.00	3,315.00			-3,315.00
2242.08 · PSL Revision	0.00	650.00			-650.00
2243.08 · PSL Transfer	0.00	150.00			-150.00
Revision & Inscription Income - Other	0.00	0.00	0.00%	15,000.00	15,000.00
Total Revision & Inscription Income	800.00	4,115.00	27.43%	15,000.00	10,885.00
Show Committee Income					
2310.03 · Class Entries	0.00	0.00	0.00%	35,000.00	35,000.00
2316.03 · Early Arrival Income	0.00	0.00	0.00%	2,500.00	2,500.00
2322.03 · Patrons Program	0.00	0.00	0.00%	35,000.00	35,000.00
2326.03 · Working EQ Sponsorship	0.00	0.00	0.00%	15,000.00	15,000.00
2330.03 · High Point Nominations	125.00	850.00	85.00%	1,000.00	150.00
2345.03 · Auction	0.00	-20.00	-0.50%	4,000.00	4,020.00
2350.03 · Stall Rental	0.00	0.00	0.00%	29,000.00	29,000.00

International Andalusian & Lusitano Horse Association

Profit & Loss Budget Performance

April 2013

	Apr 13	Jan - Apr 13	% Budget	2013 Budget	Difference
2351.03 · Vendor Booth Rental	0.00	0.00	0.00%	5,000.00	5,000.00
2352.03 · Shavings	0.00	0.00	0.00%	6,000.00	6,000.00
2356.03 · Stallion Service Auction	0.00	0.00	0.00%	7,000.00	7,000.00
2362.03 · Non-Member Fees	0.00	0.00	0.00%	500.00	500.00
2364.03 · USEF	0.00	0.00	0.00%	3,000.00	3,000.00
2370.03 · Competitin Cards	0.00	50.00	5.00%	1,000.00	950.00
2380.03 · Merchandise - Show	0.00	69.00	1.38%	5,000.00	4,931.00
2381.03 · Office Fees	0.00	0.00	0.00%	3,700.00	3,700.00
2385.03 · Miscellaneous Income - Show	0.00	11,518.41	383.95%	3,000.00	-8,518.41
Total Show Committee Income	125.00	12,467.41	8.01%	155,700.00	143,232.59
Stallion Breeding Auction					
2410.04 · General Receipts - Stallion	1,400.00	17,745.00	88.73%	20,000.00	2,255.00
Total Stallion Breeding Auction	1,400.00	17,745.00	88.73%	20,000.00	2,255.00
Total Income	\$32,642.50	\$176,963.60	31.52%	\$561,500.00	\$384,536.40
Expense					
Board & Committees					
5101.05 · Board Meeting Expenses	0.00	316.29	42.17%	750.00	433.71
5105.05 · Audit Board Expense	0.00	0.00	0.00%	385.00	385.00
5111.05 · Policies & Procedures Committee	0.00	0.00	0.00%	1,200.00	1,200.00
5112.05 · Marketing Committee Expense	0.00	994.46	11.05%	9,000.00	8,005.54
5113.05 · Education Committee Expense	0.00	900.00	360.00%	250.00	-650.00
5114.05 · Ethics Committee Expense	0.00	1,400.00	21.54%	6,500.00	5,100.00
5120.05 · Election Committee Expenses	0.00	0.00	0.00%	4,500.00	4,500.00
5125.05 · Other Committee Expenses	0.00	0.00	0.00%	2,000.00	2,000.00
5126.05 · Membership Committee	0.00	3,162.84	70.29%	4,500.00	1,337.16
5140.05 · IT Committee - MARS	350.00	1,400.00	25.45%	5,500.00	4,100.00
5141.05 · Ambassador Program	0.00	433.87	7.23%	6,000.00	5,566.13
5145.05 · Youth Membership	0.00	0.00	0.00%	500.00	500.00
Total Board & Committees	350.00	8,607.46	20.95%	41,085.00	32,477.54
General Administration Expenses					
5005.01 · Management Fees	3,270.00	13,080.00	33.33%	39,240.00	26,160.00
5012.01 · Legal Fees	350.00	992.50	24.81%	4,000.00	3,007.50
5013.01 · Accounting Fees	3,000.00	12,000.00	33.33%	36,000.00	24,000.00
5020.01 · Telephone - Gen. Adm.	104.18	454.87	19.99%	2,275.00	1,820.13
5025.01 · Postage/Courier Fees - Gen. Adm	551.65	6,075.18	77.89%	7,800.00	1,724.82
5030.01 · Printing - Gen. Adm.	59.47	903.80	41.08%	2,200.00	1,296.20
5034.01 · Avectra	300.00	1,200.00	33.33%	3,600.00	2,400.00
5035.01 · Office Supplies - Gen. Adm.	0.00	25.00	2.00%	1,250.00	1,225.00
5036.01 · Membershiip Program	0.00	1,043.74			-1,043.74
5041.01 · Rent Expense	600.00	2,400.00	33.67%	7,128.00	4,728.00
5042.01 · Bank Charges	42.44	192.52	19.25%	1,000.00	807.48
5043.01 · Computer Supplies	271.30	901.94	45.10%	2,000.00	1,098.06
5051.01 · Equipment Repairs/Maintenance	0.00	0.00	0.00%	1,000.00	1,000.00

International Andalusian & Lusitano Horse Association

Profit & Loss Budget Performance

April 2013

	Apr 13	Jan - Apr 13	% Budget	2013 Budget	Difference
5052.01 · Internet Fees	0.00	0.00	0.00%	500.00	500.00
5053.01 · Insurance - D & O	0.00	0.00	0.00%	5,500.00	5,500.00
5054.01 · Insurance - Liability	0.00	0.00	0.00%	5,700.00	5,700.00
5055.01 · Insurance - Property	0.00	0.00	0.00%	2,300.00	2,300.00
5059.01 · Gifts/Flowers	0.00	0.00	0.00%	200.00	200.00
5060.01 · Membership - Other Associations	0.00	0.00	0.00%	300.00	300.00
5087.01 · Credit Card Processing Fees GA	224.82	1,353.74	27.07%	5,000.00	3,646.26
5230.01 · IT Consultant - Gen. Adm.	0.00	37.50	2.68%	1,400.00	1,362.50
Total General Administration Expenses	8,773.86	40,660.79	31.67%	128,393.00	87,732.21
Miscellaneous Expenses					
5070.10 · Art Auction Expense	0.00	87.00			-87.00
5079.10 · Merchandise Expense	0.00	74.30			-74.30
5080.10 · Misc. Expense	0.00	197.00			-197.00
5083.10 · USEF All Breed Awards	0.00	634.30			-634.30
5095.10 · Recreation Rider Program	0.00	0.00	0.00%	200.00	200.00
Total Miscellaneous Expenses	0.00	992.60	496.30%	200.00	-792.60
Publication					
5030.06 · Printing - Publication	0.00	4,614.00	38.45%	12,000.00	7,386.00
Total Publication	0.00	4,614.00	38.45%	12,000.00	7,386.00
Registry Expenses					
5012.02 · Legal Expenses - Registry	0.00	0.00	0.00%	1,000.00	1,000.00
5020.02 · Telephone - Registry	208.68	843.67	33.75%	2,500.00	1,656.33
5025.02 · Postage/Courier Fees - Registry	-271.65	2,256.67	35.26%	6,400.00	4,143.33
5026.02 · Postal Meter Supplies	0.00	0.00	0.00%	500.00	500.00
5030.02 · Printing - Registry	439.90	1,451.53	48.38%	3,000.00	1,548.47
5035.02 · Office Supplies - Registry	743.88	3,503.57	50.05%	7,000.00	3,496.43
5041.02 · Rent Expense - Registry	1,200.00	4,800.00	33.17%	14,472.00	9,672.00
5054.02 · Insurance - Professional Liab.	0.00	0.00	0.00%	5,000.00	5,000.00
5063.02 · Other Rentals - Registry	1,454.40	1,454.40	51.94%	2,800.00	1,345.60
5085.02 · Contract Labor - Registry	800.00	3,200.00	33.33%	9,600.00	6,400.00
5087.02 · Credit Card Process Fees - Reg.	274.53	1,248.91	52.04%	2,400.00	1,151.09
5097.02 · Misc Expenses - Registry	0.00	0.00	0.00%	100.00	100.00
5100.02 · Blood/DNA Typing	2,931.00	8,313.00	26.82%	31,000.00	22,687.00
5140.02 · IT Consulting Fees	0.00	4,440.00	37.00%	12,000.00	7,560.00
5150.02 · Microchips - Registry	0.00	2,700.00	36.00%	7,500.00	4,800.00
6500.02 · Employee Salary - Registry	6,288.00	24,751.50	31.81%	77,800.00	53,048.50
6511.02 · Workmen's Compensation Ins.	0.00	0.00	0.00%	1,000.00	1,000.00
6520.02 · Payroll Taxes - Registry	761.30	3,621.64	43.11%	8,400.00	4,778.36
Total Registry Expenses	14,830.04	62,584.89	32.52%	192,472.00	129,887.11
Revision & Inscription Expenses					
5030.08 · PSL Commission Travel	0.00	1,787.50	32.50%	5,500.00	3,712.50
5031.08 · PSL Expense 10%	0.00	0.00	0.00%	1,500.00	1,500.00
5032.08 · PSL Fees	0.00	0.00	0.00%	8,000.00	8,000.00
5033.08 · PSL Revision Expense	0.00	66.68			-66.68

International Andalusian & Lusitano Horse Association

Profit & Loss Budget Performance

April 2013

	Apr 13	Jan - Apr 13	% Budget	2013 Budget	Difference
Total Revision & Inscription Expenses	0.00	1,854.18	12.36%	15,000.00	13,145.82
Show Committee					
5015.03 · Travel - Show Com.	0.00	0.00	0.00%	1,200.00	1,200.00
5020.03 · Telephone	0.00	0.00	0.00%	570.00	570.00
5037.03 · Storage Unit - Show Com.	199.00	816.00	37.09%	2,200.00	1,384.00
5054.03 · Insurance - Liability Show Com.	0.00	0.00	0.00%	2,400.00	2,400.00
5055.03 · Workmen's Compensation Ins.	0.00	0.00	0.00%	700.00	700.00
5056.03 · Advertising - Show Com.	0.00	0.00	0.00%	4,000.00	4,000.00
5058.03 · Security	0.00	0.00	0.00%	1,500.00	1,500.00
5060.03 · Facilities Rental - Show Com.	0.00	0.00	0.00%	37,000.00	37,000.00
5061.03 · Hospitality Expenses	0.00	0.00	0.00%	7,000.00	7,000.00
5064.03 · Sound and Lighting Expense	0.00	0.00	0.00%	1,000.00	1,000.00
5065.03 · Exhibition Horses/Extravaganza	0.00	0.00	0.00%	5,000.00	5,000.00
5068.03 · Veterinarian	0.00	0.00	0.00%	1,000.00	1,000.00
5069.03 · Farrier Expense	0.00	0.00	0.00%	1,000.00	1,000.00
5070.03 · Decoration Supplies	0.00	0.00	0.00%	4,000.00	4,000.00
5072.03 · Ribbons - Show Com.	0.00	0.00	0.00%	5,500.00	5,500.00
5073.03 · Trophies - Show Com.	0.00	0.00	0.00%	14,000.00	14,000.00
5074.03 · Awards - Show Com.	0.00	39.00	0.91%	4,300.00	4,261.00
5075.03 · Mileage for Officials	0.00	0.00	0.00%	7,000.00	7,000.00
5077.03 · USEF Fees - Show Com.	84.00	409.00	12.58%	3,250.00	2,841.00
5079.03 · Show Merchandise	0.00	0.00	0.00%	4,500.00	4,500.00
5080.03 · Show Management Fee	0.00	0.00	0.00%	19,250.00	19,250.00
5081.03 · Show Management Expenses	0.00	0.00	0.00%	500.00	500.00
5082.03 · Program Expense	0.00	0.00	0.00%	300.00	300.00
5084.03 · EMT Expense	0.00	0.00	0.00%	2,000.00	2,000.00
5085.03 · Contract Labor - Show Com.	0.00	0.00	0.00%	3,000.00	3,000.00
5086.03 · Auctioneer Expense	75.00	130.00	0.00%	0.00	-130.00
5087.03 · Credit Card Processing Fees	0.00	0.00	0.00%	2,000.00	2,000.00
5090.03 · Judges Contractual	0.00	0.00	0.00%	8,500.00	8,500.00
5091.03 · Working Eq./Scribe	0.00	0.00	0.00%	240.00	240.00
5092.03 · Working Eq./Obstacles	0.00	0.00	0.00%	350.00	350.00
5093.03 · Shavings Expense	0.00	0.00	0.00%	5,000.00	5,000.00
5097.03 · Misc Expense - Show Com.	0.00	686.62	12.83%	5,350.00	4,663.38
5099.03 · Prior Year Futurity Dressage	0.00	513.00	102.60%	500.00	-13.00
Total Show Committee	358.00	2,593.62	1.68%	154,110.00	151,516.38
Stallion Breeding Auction Exp.					
5026.04 · Advertising	75.00	150.00			-150.00
5030.04 · Printing Expense	0.00	749.51			-749.51
5087.04 · Credit Card Processing Fees	17.10	390.43			-390.43
5126.04 · Stallion Auction Committee Exp	62.50	707.50			-707.50
Stallion Breeding Auction Exp. - Other	0.00	0.00	0.00%	7,500.00	7,500.00
Total Stallion Breeding Auction Exp.	154.60	1,997.44	26.63%	7,500.00	5,502.56
Total Expense	\$24,466.50	\$123,904.98	22.50%	\$550,760.00	\$426,855.02
Net Income	\$8,176.00	\$53,058.62	494.03%	\$10,740.00	-\$42,318.62

10:21 AM
05/07/13
Cash Basis

International Andalusian & Lusitano Horse Association

Balance Sheet

As of April 30, 2013

	Apr 30, 13	Mar 31, 13
ASSETS		
Current Assets		
Checking/Savings		
1002 · Wells Fargo - Primary Checking	112,824.47	108,030.31
1003 · Wells Fargo Website Checking	73,905.94	71,837.14
1004 · Wells Fargo Futurity Account	7,130.00	7,110.00
Total Checking/Savings	193,860.41	186,977.45
Accounts Receivable		
1070 · Accounts Receivable	3,595.95	3,955.95
Total Accounts Receivable	3,595.95	3,955.95
Other Current Assets		
1010 · Futurity Accounts		
1010.26 · Futurity Acct - 2010-13 Pure	1,770.00	1,770.00
1010.27 · Futurity Acct - 2010-13 Half	670.00	670.00
1010.28 · Futurity Acct - 2011-14 Pure	1,890.00	1,870.00
1010.29 · Futurity Acct - 2011-14 Half	800.00	800.00
1010.30 · Futurity Acct - 2012-15 Pure	1,400.00	1,400.00
1010.32 · Futurity Acct - 2013-16 Pure	450.00	450.00
1010.33 · Futurity Acct - 2013-16 Half	150.00	150.00
Total 1010 · Futurity Accounts	7,130.00	7,110.00
1011 · Futurity Contra Acct.	-7,130.00	-7,110.00
1080 · Inventory	1,291.50	1,291.50
1090 · Fixed Assets	18,495.21	18,495.21
1095 · Accumulated Depreciation	-15,640.00	-15,640.00
Total Other Current Assets	4,146.71	4,146.71
Total Current Assets	201,603.07	195,080.11
TOTAL ASSETS	201,603.07	195,080.11
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
1100 · Accounts Payable	2,079.26	2,079.26
Total Accounts Payable	2,079.26	2,079.26
Other Current Liabilities		
1102 · Refunds Payable	362.00	410.00
1103 · Unapplied Payments	740.00	740.00
1104 · Tax Liabilities	768.73	2,312.29
1105 · Payroll Liabilities	24.24	116.29
1110 · Scholarship Fund	100.00	100.00
1190 · Futurity Payable	7,130.00	7,110.00
Total Other Current Liabilities	9,124.97	10,788.58
Total Current Liabilities	11,204.23	12,867.84
Total Liabilities	11,204.23	12,867.84
Equity		
1520 · Retained Earnings	131,845.79	131,845.79
32000 · Unrestricted Net Assets	5,483.86	5,483.86
Net Income	53,069.19	44,882.62
Total Equity	190,398.84	182,212.27
TOTAL LIABILITIES & EQUITY	201,603.07	195,080.11

International Andalusian & Lusitano Horse Association
Summary Statement of Activities
For April, 2013

	Apr '13	YTD	Annual	Budget
REVENUES:	Actual	Actual	Budget	Variance
Membership Dues	\$10,576	\$75,717	\$175,150	\$99,433
Registry	\$16,203	\$63,247	\$195,250	\$132,003
Show Committee	\$125	\$12,467	\$155,700	\$143,233
Stallion Breeding Auction	\$1,400	\$17,745	\$20,000	\$2,255
Publications	\$0	\$0	\$0	\$0
Clinics	\$0	\$0	\$0	\$0
Revision & Inscription	\$800	\$4,115	\$15,000	\$10,885
Miscellaneous	\$3,538	\$3,672	\$200	-\$3,472
Other Income	\$0	\$0	\$0	\$0
TOTAL INCOME	\$32,642	\$176,963	\$561,300	\$384,337
EXPENSES:				
General Administration	\$8,774	\$40,661	\$128,393	\$87,732
Registry	\$14,819	\$62,574	\$192,472	\$129,898
Show Committee	\$358	\$2,594	\$154,110	\$151,516
Stallion Breeding Auction	\$155	\$1,997	\$7,500	\$5,503
Board & Committee	\$350	\$8,607	\$41,085	\$32,478
Publications	\$0	\$4,614	\$12,000	\$7,386
Clinics	\$0	\$0	\$0	\$0
Revision & Inscription	\$0	\$1,854	\$15,000	\$13,146
Miscellaneous	\$0	\$993	\$200	-\$793
Other Expenses	\$0	\$0	\$0	\$0
TOTAL EXPENSES	\$24,456	\$123,894	\$550,760	\$426,866
NET BALANCE	\$8,186	\$53,069	\$10,540	-\$42,529

IALHA Committee Report: 2nd Quarter 2013

Committee Name: Finance and Fundraising Committee

Committee Members:

Sherry Mohr, Chair

Mariea Perea

Karen Sausman

Amy Star

Julie Alonzo, ex-officio

Dates When Committee Has Met Since Last BOD Mtg (Jan - April): We have not had a telephonic meeting, but all financials monthly have been emailed to all committee members. No comments, questions have been brought forward to date 5/13/13

2013 Budget Allocated: \$0

Allocated Budget Used To Date \$0 used to date.

Accomplishments To Date – N/A

Goals for the Future – Mid year meeting if required to go over National Show contracts.

Motions for the Board to Consider: none

IALHA Office Expenditure Form
Purchase Order / Money Request

Date of Request: 5/15/2013

Date Payment Due: ASAP

Amount: \$ check (if over \$600.00 payment for services SS# or EIN# required)

SS# or EIN#

Expenditure for: Explanation of expenditure. Code for accounting.

Send Payment to:

ie:

Sharon Mohr
8930 Cnty Hwy 2
Andes, N.Y. 13731

IALHA Member Requesting Expenditure: name/program

Printed Name:

Signature / email signature (acceptable)

Date of Request: 5/15/13

Signature Indicating Request Was Approved by IALHA Treasurer and President or majority EC:
(email approval acceptable for second signature)



Date Approved: 5/15/13

Purchase Order/Money Request MUST be completed in full, with the appropriate signatures before payment will be issued. Purchase Order/Money Request must be approved by Treasurer and President or the majority of the Executive Committee. Invoices and/or receipts of payments made must accompany Purchase Order/Money Request.

April 26, 2013

To : IALHA Board of Directors

From: IALHA Registry Board

Subject: Inactive/incomplete registrations

The Registry staff and Registry Board have been working together to streamline the current registration systems many of which are limited by our old Access Registry computer program. Our current system creates a follow-up letter reviewing the registration/transfer when it is originally submitted stating what has been received and what the person will need to supply. Each time the Registry office receives an additional piece of information concerning the registration another letter is generated to provide the person with an update on what, if anything, is still missing. Since Robin McCabe took over the management of the Registry staff and IALHA office, she has made many suggestions and changes to aid in making the registry process move more efficiently given the constraints of the program and our registry rules. Registry Board members have welcomed her changes and have made their own suggestions which have been implemented if possible.

One of the areas needing attention has been the files of incomplete registrations. Many registrations are never completed for the following reasons:

1. Horse failed PV and the owner/breeder is unable to suggest another possible sire and/or dam that could be tested.
2. Sire and/or dam of the horse being registered do not have acceptable/complete registration documents.
3. No legal chain of ownership for the horse being registered.
4. No legal chain of ownership for the sire and/or dam of the horse being registered, thus unable to attain proper signatures for the owner of the sire and/or dam at the time of breeding.
5. Sire or dam deceased leaving no DNA for parentage verification.
6. Divorces and/or death of owner/breeder/stallion owner which often creates problems in attaining the necessary signatures to complete the registration.
7. Money disputes between breeders/owners causing them to refuse to sign documents.
8. Horse imported from another country without foreign registry documents or DNA from sire or dam. Since we require parent verification, we cannot complete the registration without DNA from both parents.
9. Horse imported from another country with foreign registration documents that are not accepted by the IALHA Registry because they do not parent verify the horses back through the pedigree or the pedigree includes horses of other breeds.
10. Horse imported from another country with foreign registration documents that are not in the name of the person who says they are the current owner and they cannot produce a bill of sale from the person shown on the foreign documents as the registered owner.
11. Waiting for photograph of the horse. Occasionally we require a photograph of the horse because the breeder/owner has indicated a color which is either very unusual or cannot be correct given the color of the sire and dam.
12. Waiting for verification of microchip insertion.
13. Questionable foaling date or breeding date.
14. Incomplete information regarding an individual signing as "agent". The agent's signature and date of agency must be verified and on file in Registry office.
15. The full payment of required registration/transfer fees has not been received by Registry office.

In reviewing the files of incomplete registrations by the year in which the registration was started we found the following:

Of the 19000 registrations started before Jan 2009 only 872 or about 4.5% are incomplete.

Of the 1629 registrations started in 2009, 20% are incomplete. We believe this rather high number reflects the fact that we offered an amnesty program for the first time in 2009 and many, many people took advantage of that to start registrations on older horses. Many of these immediately had issues because they were old and much of the necessary data was no longer easily available. There was also a lack of follow through by the Registry Secretary at that time. Due to ill-health the Secretary was out of the office much of the year and, despite repeated requests from the Registry Board, she had not been willing to train the existing staff of Praj, Reva and Robin to handle more of the registration process.

Of the 1123 registrations started in 2010, 13% are incomplete. We believe this number reflects the fact that the Secretary was out of the office even more and Robin and Reva finally took matters into their own hands and self-taught themselves many of the registry processes. However, they did not have time to go back to the older 2009 registrations and send repeated requests for the missing information.

Of the 1402 registrations started in 2011, 17% are incomplete. For the first 5+ months of 2011 the Registry office consisted of Robin working 32 hours a week and Reva working 24 hours a week. In May 2011 we added Gonzalo at 32 hours a week and moved Reva to 32 hours a week. For comparison, in 2009 the Registry had three 40 hour a week staff and one 24 hour a week staff person. Clearly understaffed for most of the year, there was even less time to keep sending repeat requests for missing information to the older incomplete registrations. However, the new registration management systems put into place by Robin and Reva resulted in better communication with those submitting current registrations.

Of the 1116 registrations started in 2012, 28% are still incomplete. While it may seem we are regressing, the reality is that many people do not respond in a timely manner and many of these registrations are less than 4 months in process at this time.

The Registry Board has decided to place all of the incomplete registrations started before January 2009 in an "Inactive/Ineligible status" file. The files on each of these horses will be maintained and available to be reactivated if someone can provide the missing information.

For registrations started after December 2008, the Registry Board plans to make a concerted effort to again contact the individuals whose registration materials are incomplete, reminding them of what is necessary to complete the registration. As we review the individual registration files, we will mark those files that we believe cannot ever meet our requirements as "Ineligible/Inactive." The files on each of these horses will be maintained and available to be reactivated if someone can provide the missing information.

We recognize that this project is important, but we also recognize that it is critical that we not allow this project to slow down the processing of incoming new registrations and transfers. We do not have the staff to devote the time to review each file and recontact each person to remind them of the missing information

while responding to current registrations and transfers. We also know from experience that many people will not provide the missing information or complete their payment no matter how many times they are reminded.

In 2009, the Registry had a staff salary budget for 144 hours a week. Since June 2011, our staff salaries have been budgeted at 104 hours a week. We feel it will take approximately 250 hours of time (15 minutes per incomplete registration) to review the file and email a reminder. The Registry Board will be reviewing our Registry Budget and suggesting that we increase our staffing budget to undertake this important project.

IALHA REGISTRY REGISTRATION TRACKING

	COMPLETE	INCOMPLETE	% INCOMPLETE
FROM INCEPTION THROUH 2008-TOTAL PURE REGISTRATIONS	12171	501	4%
FROM INCEPTION THROUH 2008-TOTAL HALF REGISTRATIONS	6802	372	5%
2009 - TOTAL PURE REGISTRATIONS SUBMITTED	1056	188	18%
2009 - TOTAL HALF REGISTRATIONS SUBMITTED	573	142	25%
2010 - TOTAL PURE REGISTRATIONS SUBMITTED	723	85	12%
2010 - TOTAL HALF REGISTRATIONS SUBMITTED	400	61	15%
2011 - TOTAL PURE REGISTRATIONS SUBMITTED	881	124	14%
2011 - TOTAL HALF REGISTRATIONS SUBMITTED	521	111	21%
2012 - TOTAL PURE REGISTRATIONS SUBMITTED	780	237	30%
2012 - TOTAL HALF REGISTRATIONS SUBMITTED	336	78	23%
TOTAL REGISTRATIONS SINCE INCEPTION	24243	1899	8%

SECTION 19. ARTIFICIAL INSEMINATION: Fresh, Fresh Cooled or Frozen Semen

The IALHA allows the use of artificial insemination using fresh, fresh cooled and frozen transported semen to produce foals for registration.

A. The collection of semen either fresh, fresh cooled or frozen must be overseen by the stallion owner/lessee or his/her agent.

B. The stallion used must be blood/DNA typed and identified with a microchip or brand prior to freezing of semen.

C. Semen collected may be fresh cooled or frozen.

D. The stallion owner must make proper note of the use and type of insemination on the stallion report when a space for reporting this method of breeding is included on the form. The Application for Registration of any foal produced must also correctly identify the method of insemination when requested.

E. RETENTION OF FROZEN SEMEN IS NOT PROHIBITED BY THE IALHA. Retention of frozen semen in connection to the sale of a stallion shall be considered the same as retained breeding rights and shall be disclosed to the purchaser. An IALHA Retention of Semen form or other written document that clearly sets out the original owner's right to the use of the semen must be completed and signed by both parties. The owner of the stallion at the time the retained semen was collected shall sign the breeding certificate for each new foal registration application. Failure to obtain the required signatures and provide a copy of the IALHA Retention of Semen form or other written document shall render the foal ineligible for registration.

F. SALE OF FROZEN SEMEN IS NOT PROHIBITED BY THE IALHA. The owner of a stallion may sell straws of frozen semen for use by others in producing foals that may be registered by the IALHA. The straws should be labeled with the name, registration number of the stallion and the name of the owner of the stallion. The stallion owner must provide the purchaser of the semen with either a completed and signed IALHA Sale of Semen form or other written document which clearly outlines the number of straws; any limit on the number of foals that can be registered from these straws; limitations, if any, on the breed of mare being bred; limitations, if any, on the resale of the semen; limitations, if any, on whether the mares bred must be owned by the buyer of the semen. The purchaser of the semen must provide a copy of the IALHA Sale of Semen form along with the other registration forms needed for the registration of foals created by the use of this semen. The owner of the semen shall sign as the stallion owner for the purpose of registration of foals created by the use of this semen. Failure to obtain the required signatures and provide a copy of the IALHA Sale of Semen form or other written document shall render the foal ineligible for registration.

G. There is no restriction on the length of time that frozen semen may be used after the death of the stallion (or the gelding whose semen has been frozen prior to gelding).

H. Each and every recorded owner/lessee and agent releases and indemnifies IALHA, its officers, directors, employees and agents, and members of the IALHA Registry Board, of and from any liability or responsibility whatsoever in regards to fresh, fresh cooled or frozen semen insemination procedures.

SECTION 24 RULE CHANGE

The Registry Board recommends the following changes in Section 24 of the Registry Rules – Registered Prefixes, Suffixes. Our current rules allow individuals to use a prefix or suffix without registering it with us as long as no one else has paid for that prefix/suffix. The number of unregistered prefixes and suffixes being used is growing exponentially which ultimately will lead to confusion. We believe it is time that we require registration of the prefix/suffix in order for it to be used and to have the registered characters be able to be used by the owner both as a prefix and suffix for a single fee. Currently we require purchasing the prefix separate from the suffix at double the fees.

Below is the suggested new wording.

SECTION 24. REGISTERED PREFIXES, SUFFIXES

The registry will record, for a fee, a unique suffix/prefix to be used by a breeder when naming animals bred by him/her. Registration of one's prefix/suffix ensures that only the registered user may use that prefix/suffix when applying to the registry for a horse's name.

- A. No suffix or prefix may be used when naming a horse unless reserved and the fee paid. Foreign horses already with a suffix or prefix in their names will be registered with the foreign name, including suffix or prefix, as stated in the Registry Rules.
- B. All requests for registration of prefixes and suffixes must be made on the appropriate form and be accompanied by the correct fee.
- C. All prefixes/suffixes must be unique. The Registry will not accept any duplicates of existing prefixes or suffixes including those originating in a foreign country.
- D. Prefixes and suffixes must be composed of standard English alphabet letters and numbers with no punctuation but may not be composed entirely of numerals either Roman or Arabic, e.g. XIV or 123. The prefix or suffix reserved may not be longer than 4 characters/digits. No "words" are acceptable, e.g. "blue".
- E. Part II, Section 24 shall apply to all horses for which an application to register is received by the IALHA on or after _____. All prior registered and paid for prefixes and suffixes will be honored.

Current wording.

SECTION 24. REGISTERED PREFIXES, SUFFIXES

The registry will record, for a fee, the unique suffix or prefix to be used by a breeder when naming horses bred by him.

- A. All requests for registration of prefixes and suffixes must be made on the appropriate form and be accompanied by the correct fee.
- B. All Prefixes and Suffixes must be unique. The Registry will not accept any duplicates of existing prefixes or suffixes.
- C. Prefixes or Suffixes must be composed of standard English alphabet letters and numbers with no punctuation but may not be composed entirely of numerals either Roman or Arabic, e. g. XIV or 123. They may not be longer than 4 characters/digits. No words will be acceptable.
- D. Registration ensures that only the registered user may use that prefix or suffix when applying to the registry for a horse's name.

IALHA Committee Report: 2nd Quarter 2013

Committee Name: Membership Committee

Committee Members:

Kay Laake, Chair
Joanne Asman
Lisa Keeble Camp
Cynthia Spanhel

Dates When Committee Has Met Since Last BOD Mtg (Jan - April): The committee has communicated by email and last had a meeting May 6, 2013 where they passed the motion presented by the Subcommittee below.

2012 Budget Allocated: \$4,500 \$1330 remaining
Ambassador Program: \$6000 with \$5000 remaining
Youth Program: \$500 with \$500 remaining

Allocated Budget Used To Date

The calendars and two magazine advertisements (Andalusian and Horseman's News) have been the major expenditure to date. Because the Ambassador Program and Youth are separated from the Membership, the specific budget is just half of last year's. Although accounting shows just \$1000 in Ambassador Program spending, we have actually allocated \$4000, but we are just waiting for Ambassadors to complete their tasks for reimbursement. (Photos, story, return items) End of May budget will show that nearly half of the Ambassador budget spent. The balance will be spent through 2013.

Accomplishments To Date:

The Ambassador Program has been a great success so far, with 14 grants awarded in Canada and in each region. Our response from Canada was especially strong. We will be creating an Ambassador page where photos and stories of each Ambassador will appear on the website. We do have additional funds, and will be evaluating new proposals in June for the last half of 2013.

Membership: 2013 has been another strong starting year for IALHA Membership. As of Friday, May 17, 2013, we have 1364 members. This is an increase of 62 members, or %5 over last year on this same date. Below and attached reports:

1. A Chart showing the member types overall. Note the increase in Business Members
2. Breakdown of Member Types by region
3. State-By -State membership as compared to last year at this time. This shows a reduction in memberships in Region 3 and an increase in members in Region 1 and
- 5.

Member Count by Type

Customer Type: All

Association: IALHA

Member Type: All

Join Date Range: Between 01/01/1985 and 05/15/2013

Include Expired?: No

Individual

Associate Member - Business	16
Associate Member - Individual	543
Associate Member - Joint Owner	32
Associate Member - Youth	44
Full Member - Business	32
Full Member - Individual	653
Full Member - Joint Owner	52
Full Member - Partner	31
Lifetime Full Member	23
Individual Total:	1426
Total Count:	1426

Goals for the Future

1. Move Membership to the Birmingham office to save money and improve services
2. Create a website page to celebrate Ambassadors at their events
3. Promote second half of the year Ambassador events
4. Produce a survey for the youth membership which has grown to 44, largely due to the USEF grant program.
5. Create activities, merchandise and a scholarship program for Youth, led by Anna Young.
6. Co-sponsor the Stallion Calendar again for 2014

Motions for the Board to Consider:

The Membership Committee moves that the Board of Directors accept the proposal by the Subcommittee for Reviewing Membership Services, to move Membership Services to the Birmingham office during the 2013 membership year. (see document addendum)

IALHA Membership Comparison by Region May, 2013				
State	5/31 2011	YTD 2012	YTD 2013	Region
CA	350	351	383	1
Region 1 Total		351	383	
AK	3	1	3	2
Canada		23	23	2
HI	0	1	0	2
ID	11	12	12	2
OR	56	55	45	2
WA	63	67	46	2
Region 2 Total		159	129	
Canada			11	
IA	2	3	3	3
IL	39	41	35	3
IN	8	15	11	3
KY	15	12	10	3
MI	15	15	11	3
MN	7	11	9	3
OH	27	30	31	3
WI	19	21		3
Region 3 Total		148	110	
AZ	25	31	25	4
Canada		20	30	4
CO	36	39	46	4
KS	7	8	8	4
MO	12	12	13	4
MT	9	13	8	4
ND	4	1	0	4
NE	3	3	3	4
NV	17	12	10	4
OK	5	8	10	4
SD	2	3	2	4
UT	9	7	10	4
WY	11	11	11	4
Region 4 Total		168	176	
MEXICO	3	4	5	5
NM	15	13	13	5
TX	155	183	219	5
Region 5 Total		200	237	

State	5/31 2011	YTD 2012	YTD 2013	Region
Canada		25	30	6
CT	9	9	14	6
DE	2	1	3	6
MA	12	17	15	6
MD	8	12	17	6
ME	2	3	3	6
NJ	9	17	15	6
NY	21	28	31	6
PA	34	39	38	6
RI	0	1	0	6
VA	23	27	32	6
VT	7	7	7	6
Region 6 Total		186	205	
AL	4	5	6	7
AR	7	9	9	7
FL	62	51	52	7
GA	11	12	12	7
LA	4	7	8	7
MS	3	3	3	7
NC	19	20	24	7
SC	17	19	19	7
TN	11	8	9	7
WV	2	4	6	7
Region 7 Total		138	148	
AUSTRALIA	1	1	1	7
CHINA	1		0	7
ECUADOR			2	
DOMINICAN	0	1	0	7
REPUBLIC				
GERMANY	1	1	0	7
NEW ZEALAND	0	1	1	7
SOUTH KOREA	0	1	1	7
SPAIN	2	0	2	7
		5	7	
International members				

IALHA Committee Report: 2nd Quarter 2013

Committee Name: PSL Commission

Committee Members:

Sherry Mohr, Chair
Michel Paulin
Nancy Holman
Bruce W. Menke

Dates When Committee Has Met Since Last BOD Mtg (Jan - April): Feb. 25, April 22, 2013

2013 Budget Allocated: \$5500 for travel, and fees misc.

Allocated Budget Used To Date :

Purchase of airfare for the IALHA president to fly to Portugal to meet the APSL president = \$1787.50. Zero fees have been invoiced from APSL for registrations sent to the USA.

Accomplishments To Date

We have requested a Portuguese judge for inspections in Harper Oregon, and the ERAHC Show. We have received LN# for approx. 15 horses, and sent transfers received to owners. Website has a dedicated APSL studbook link. Inscription doc on how to inscribe added to site, plus information on racial profile of the lusitano.

Google Docs files for all work current, past, and future for lusitano horses APSL applications for future reference.

Goals for the Future –

Increase inspection sites in the USA and Canada.

Increase the # of registries in the studbook.

Include reimbursed travel expense for work done in Portugal, and also a group trip would be a goal for the PSL Commission.

Motions for the Board to Consider: Appoint Nancy Holman and Michel Paulin to 3 yr. terms to begin June 1st 2013. Alexandra Dees has requested to become a PSL Commission member for a 2 yr. term to begin June 1st 2013.

To date total income for the PSL Commission : \$4115.00

Total expense = \$1854.18

PSL Commission report respectfully submitted 5/13/13
Sharon Mohr, PSL Commission Chair

IALHA Committee Report: 2nd Quarter 2013

Committee Name: Ethics Committee

Committee Members:

Leesa Nero, Chair

Terrye Branson

Claudia Dausman

Pam Nelson

Robbie Tarnove

Julie Alonzo, ex-officio

Dates When Committee Has Met Since Last BOD Mtg (Jan - April):

The committee has not met.

2013 Budget Allocated: \$ 6,500.00

Allocated Budget Used To Date: \$ 1,400.00

Accomplishments to Date:

- Committee Chair sits on the Planning and Procedures Bylaw Sub-Committee and is working with others to address Bylaw revisions that would incorporate new and revised language to better reflect scenarios the Ethics Committee has encountered in the last couple of years.

Goals for the Future:

- Revise the committee's Policies and Procedures documents to better reflect scenarios the Ethics Committee has encountered in the last couple of years.

Motions for the Board to Consider: None at this time.