

Regular Meeting

International Andalusian and Lusitano Horse Association

Board of Directors

IN PERSON

Date	October 17, 2016	Time	8:00 am CDT
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Chair in Attendance ☒ Janita Smith

Secretary in Attendance ☒ Malen Dell

Previous Meeting

☒ Previous meeting minutes approved as presented.

Janita Smith/president called the meeting to order at 8:00 am CDT

Members in attendance at roll call

Members Absent

Last Name	First Name	Title	In person or Telephone	Last Name	First Name	Title
Smith	Janita	President	In Person	Mohr	Sharon	Treasurer
Dell	Malen	Secretary	In Person	Walck	Alison	Region 6 Dir
Tilley	Nadine	Region 1 Dir	In Person	Sausman	Karen	Registrar
Peet	Howard	Region 3 Dir	In Person			
Thompson	Cheryl	Region 3 Dir	In Person			
Dismukes	Francine	Region 5 Dir	In Person			
Dressler	Kaeli	Region 5 Dir	In Person			
Stewart	Jennifer	Region 7 Dir	In Person			
Camp	Gary	Dir At Large	In Person			
Camp	Lisa	Dir At Large	In Person			
Alonzo	Julie	Show Chair	In Person			

Current strength of body was 13. Minimum # for quorum was 7. Members in attendance were 11.

☒ Quorum Achieved

Members in attendance after roll call

Last Name	First Name	Title	In person or Telephone

Guests:

Last Name	First Name	Title	In person/telephone?
Peet	Erica	Region 3 member	In person

MEETING ATTENDANCE

At our previous meeting in August, three members were not able to make it to the meeting. All three board members were ticketed and at their local airports, but all experienced extreme delays or cancelations. Those members were Sharon Mohr, Nadine Tilley and Cheryl Thompson. All present felt that these members had done all that was possible to be able to attend the meeting, but due to dangerous weather conditions were not able to make it to Dallas/Ft Worth.

➤ Region 7 Director/Jennifer Stewart made a motion to:

MOTION: Due to unavoidable weather-related cancelations in flights, the Board of Directors shall not count absence of the following three Directors as absence from the 3rd quarter Board Meeting held August 2016 in Fort Worth, Texas: Nadine Tilley, Sharon Mohr, and Cheryl Thompson.

Voting strength of the body was 11. The vote on the motion was unanimous: Motion carried.

2016 Election

Gary Camp reported.

This year's election went very similar to last years. The participation by members was about 10% as compared to 12% in 2015. We only know of two instances where members did not receive their ballots, one was a bad email address provided to us and the second was due to spam blocker on the member end of the email. Next year Gary will send out an email prior to the ballots requesting members to put the balloting email address on their "do not block" list.

PSL COMMISSION

Sharon Mohr reported.

Sharon Mohr participated in four trips in the U. S. with the Portuguese inspector completing inspections on Lusitano horses. (Virginia – ERAHC show, Oregon, World Cup Show in Las Vegas, and The Haras Cup) Approximately \$8,000 should be coming in as a result of those inspections. They microchipped quite a few horses.

Report attached

TREASURERS REPORT

Sharon Mohr reported.

This report is from the August financials. Registry and Membership numbers a down somewhat from this time last year. It looks like we will lose money on the 2016 National Show at this time; we are still waiting for a couple of bills for the final totals.

Reports attached.

INTERNAL AUDIT

Mark Thompson and Kim David are currently working on this. Kim David has some suggestions, but has not submitted a final report to the Board. They have not been to the Birmingham office to date.

MEMBERSHIP

So far this year, we are down in number on our memberships. We have 1170 active members, and out of that is 42 youth members. We had 1207 in 2014 and 1121 in 2015. We need a new membership committee chair person as soon as possible. The newly elected director from Region 1, Cheryl Croasmun, has expressed interest in membership and will hopefully serve on this committee or possibly chair it. Karen Sausman has been working with the office in regards to membership since the last chair resigned.

PUBLICATIONS

Julie Alonzo has been serving as chair, but due to the tremendous amount of time required of the Show Chair, we definitely need to find another person to chair this committee as soon as possible. The magazine is the public face of the association so it is important that we find someone unbiased regarding bloodlines, who can set and meet deadlines, who can write well, and someone who doesn't have a personal agenda to push.

Alison Walck, director from Region 6 has expressed interest in this committee and so has Warren Mather from California. Two other members, Cheryl Croasmun and Jan Delipsey, would also be good additions to this committee.

STALLION AUCTION

We had problems this year because people could not bid online and things became very complicated. \$5,000 went to the IALHA office. Nadine paid to have 400 calendars printed. All horses in the auction were featured in the calendar.

People are not breeding as much, so it might not be advisable to do this again in 2017.

The Board will explore other options and venues to raise money for the IALHA.

WEBSITE

It is now possible to join or renew memberships on the website, and print out your membership card. The office staff is manually inputting membership numbers currently, as they are transitioning over from the previous Avectra program numbers.

It was suggested that we email a copy of the membership card to the members when they join or renew. Also, suggested that we update the appearance of the card.

Janita has found a person proficient with WordPress that we could possibly use to keep our site updated

➤ Director at Large/Lisa Camp made a motion to:

MOTION: To hire Jon Thorngate to update our WordPress website as needed at \$60 per hour, charged in 15 minute increments and have some graphic design work done to update our IALHA membership card.

Voting strength of the body was 11. The vote on the motion was unanimous: Motion carried

We had discussed at an earlier meeting that we want to add classifieds for members back onto our website. The Board felt it would be a nice perk to have available for our membership, particularly if the add could be automatically put up onto Facebook or other social media sites.

➤ Director Region 1/Nadine Tilley made a motion to:

MOTION: To fund \$350 to add classifieds to the IALHA website

Voting strength of the body was 11. The vote on the motion was unanimous: Motion carried

REGISTRY REPORT

Submitted by Karen Sausman

At this time, it looks like we will not register as many horses as we did in 2015. They will not begin the development of the registry data entry program for insertion into the website until the website is totally functional before we spend the funds on this enhancement to the registry program.

Report attached.

MOTION: To add Jan Delipsey to the publications committee.

Voting strength of the body was 11. The vote on the motion was unanimous: Motion carried

NATIONAL CHAMPIONSHIP SHOW

Julie Alonzo reported.

Unfortunately, the show was a financial loss this year. We probably lost about \$50,000 even though the show was actually under budget on costs. This loss was due to the small amount of entries, only 70 entries. We had a large amount of exhibitors who said they were going to come, but did not do so. Hopefully, we will have a better turnout next year in Katy, Texas.

This year, class winners were offered the chance to sponsor that class at next year's National show at a reduced rate. Nadine has agreed to contact this year's winners and make that offer to them all.

The welcome party went very well, with good food and a lot of visiting. Nadine Tilley, whom the show was dedicated to, was honored there. Tickets were sold and we made money because a Foundation member paid for part of it.

The judges seminar went very well. Wayne Hipsley felt that a couple would follow through and pursue their USEF A/L license.

Our current show staff has agreed to do the show again in 2017. They are trying to find us a good ring master. Francie Newsome will be returning as our USEF Steward.

The National show for 2017 will be held at the Great Southwest Equestrian Center in Katy, Texas on October 9 – 15.

1. Some things we could improve upon:

We need to do a much better job of marketing the show. Andalusian World Cup and the Haras Cup do a really nice job of doing this on social media. They have someone on site with a lot of pictures with the event logo that are posted on various social media sites. This is an area we could really improve on.

Have some countdowns and leadups prior to even the entries closing.

Possibly add a photographer fee into the entry fee; it is becoming more and more difficult for photographers to make it at horse shows. Negotiate immediate access to current photos to be able to post them on the spot (with the IALHA logo on them).

Last year's videographer might bid as show photographer for 2017. Also need to investigate local photo talent in Texas.

2. Some things that might not be working well for the show:

Some exhibitors are putting their horses in way too many classes. In the Super Saver, do we need to add a ceiling as to how many classes you can enter a horse in?

Need to bring back the quality of the show and the competition.

Possibly add some opportunity classes to encourage participation of Spanish or Portuguese horses without IALHA papers.

Possibly add required prequalification for National classes.

Possibly add the prequalifying day before show back to Nationals

If we go back to using qualifications, have them last for two years.

We need some requirements from the facility on health requirements of horses brought into the facility that aren't entered in our National show.

Need to do a better job of furnishing written documents to the announcer for fill material and breed/class information. (class descriptions for class types)

Each person working the National show – paid or volunteer – should have a packet with clear instructions and responsibilities.

Need clarity between the judges, ring steward and paddock master on ring layout and class procedure, both halter and under saddle.

3. Things to consider for 2017

Possible ANCCE show in conjunction with ours. Some funding might be available from them. They would help us secure Spanish judge.

North American Lusitano Cup and the Haras Cup will be October 2 – 8, 2017. With that in mind, possibly we should not have our specialty Lusitano classes or Working Equitation in 2017.

Possibly keep the current reserve championship trophy, but get a new trophy for national champion. Nadine Tilley is looking into options for a replacement trophy.

If it is your first time to show at Nationals, your first class could be free.

If you show in a class two years in a row, the third year that class would be free

Get some help with social media for Nationals – Heather Hayes has volunteered to help out. Would need guidelines and oversight from the association on what is appropriate to post

USEF

The United States Equestrian Federation has requested that we send a flag to represent the IALHA to be flown at their office in Kentucky along with the other affiliates flags. Francine Dismukes will work up several designs and email them out to the Board for suggestions and an eventual selection.

IALHA MEMBER FORUM

The Board had voted at the last meeting to take down the member forum. It has all but no traffic and the person that was taking care of it resigned that responsibility. We found that it had to be taken down by the person that put it up on the web. Janita will talk to Heather Hayes to see if she would be interested in overseeing the forum for the group.

USDF AWARDS

The USDF awards banquet will take place November in St. Louis and some of our members will be receiving awards.

MEETING ATTENDANCE FOR THE BOARD

It seems to be getting more difficult and costly to make the four meetings per year that are required in our Bylaws. We should look into making a change to require only 2 in person and 2 teleconferences. This would encourage more members to participate at a Board level. Also, it is becoming the “norm” to conduct business via teleconference now days. If that were done, possibly have a monthly teleconference.

Flights seem to be canceled on a more regular basis now. We also might add that acts of nature do not count against attendance records.

USEF LIGHT

Erica Peet reported

The USEF is trying to figure out ways to get more people showing again and get new people interested. Their new concept is a "light" show that has lower costs and fewer restrictions. They have started the concept in the hunter/jumper division and are getting some good results. Some of the differences are that they do not have to have a paramedic on site, just one on call. There are no member fees charged or registration papers required. Some shows are offering a light show in conjunction with a regular show.

MARKETING

There is very little in our files to send out to publications for our organization. Kaeli Dressler told the Board that she thought that were quite a few free publications in Texas and that we need to start now getting things out before the public for the 2017 National show in Katy.

Paused Board meeting at 1:00 PM for General Meeting

GENERAL MEETING

In attendance were the members of the Board as indicated in the above role and guests Erica Peet and Isabell Farmer.

AUDIT REPORT

The audit report is not quite complete at this point; as soon as it is completed it will be sent out to the members of the Board. It can also be mailed out to any member that requests it.

ELECTION RESULTS

President	Janita Smith
Vice President	Howard Peet
Secretary	Kaeli Dressler
Show Chair	Julie Alonzo
Registrar	Alex Dees
Registry Member	Amy Star
Director At Large	Gary Camp
Region 1 Director	Cheryl Croasmun
Region 3 Director	Kim Pitman
Region 5 Director	Malen Dell

Meeting adjourned at 1:33 pm and resumed Board Meeting

LETTER FROM MEMBER

The Board received a letter from Pat Garrison, a long standing member and breeder, regarding the current shoeing rule and the type of pads allowed. She knows that the rule was instituted to help protect our horses feet in the sometimes rough and concussive surfaces that are encountered at shoes, trail rides, parades, etc. The rule

as written does not take advantage of materials that are the most helpful in reducing concussion and offering the most protection. The Board thanks her for bringing this to our attention.

REGIONAL SHOW – REDUCING THE NUMBER OF CLASSES REQUIRED

It has come to the attention of some members of the show committee that the Regional shows are not offering the same classes to members across the country. It has been the object of the show committee to try to be sure that all of our members would be able to participate in a show, no matter what discipline, as long as it fell within the A/L section in the USEF rulebook.

Lisa Camp/Director At Large made a motion to:

MOTION: To accept the attached reduced minimum class list required to be offered at all IALAH Regional Championship Shows.

Voting strength of the body was 11. The vote on the motion was unanimous: Motion carried

USEF PEGASUS AWARDS

The Board selected the following to be sent in as representatives for the IALHA to USEF for the upcoming awards banquet in January.

- | | |
|---|---------------------------------------|
| • Ellen Scripps Davis Memorial Breeders Award | Royal Horse Farms |
| • Junior Equestrian of the Year Award | Josie Croasmun |
| • EQUUS Foundation Humanitarian Award | Foundation for the Pure Spanish Horse |
| Equestrian of Honor Awards | |
| • Bill Robinson Trophy | Jennifer Coyle Johnson |
| • Norman K Dunn Trophy | Howard Peet |
| • Vaughn Smith Trophy | Bill Deeney |
| Horse of the Year | On Fire |

REGISTRY

The only way to increase our registry is to possibly add other derivatives of our breed. The Board felt this was something we should keep looking into and will discuss more at a later date.

Meeting was adjourned at 2:36 pm

Malen Dell

Malen Dell, secretary

IALHA Committee Report: 4th Quarter 2016

Committee Name: National Show Committee

Committee Chair: Julie Alonzo

Committee Members:

Julie Alonzo, R2, Chair

Lisa Camp, R2

Kendra Martland, R2

Nancy Holman, R3

Cheryl Thompson, R3

Misti Sepi, R4

Cameron English, R4

Malen Dell, R5

Bruce W. Menke, R5

Doug Ramsay, R6

Johnny Robb, R7

Janita Smith, R3, *ex officio*

Dates Committee met since last BOD Meeting. If committee conducted all meetings/business via email, please explain here:

September 14, 2016 (in person at National Show)

This Year's Accomplishments to Date (listing/describing decisions and actions taken):

Our 2016 National Show was smaller than we had budgeted for, resulting in a loss to the Association. Although the committee worked very hard to minimize expenses, the event did not generate as much income as anticipated because numbers were quite a bit lower than in the past.

Specific areas where we saved money in 2016 include:

- Use of local dressage TD and Ring Master, resulting in savings in flight and hotel costs of about \$1600.
- Use of Show Chair's horse trailer and truck to store IALHA Show Items from August of 2015 – September of 2016, resulting in savings in storage facility costs, resulting in a savings of about \$1200 (we are renting a storage unit near Austin for the remainder of 2016 as well as all of 2017).
- No money spent on videographer – we did secure a professional videographer to be on hand to record people's classes when commissioned to do so, resulting in a savings of \$3000.
- We bartered for Security during the show (through local connections of Show Committee member Misti Seppi), resulting in a savings of \$2500.
- We arranged to borrow Working Equitation obstacles from a local group, Working Equitation Utah, resulting in a savings of \$500 from what we had budgeted.

Certain areas cost us more than we had anticipated. Namely:

- When we were unable to find a S Dressage Judge in the United States, we hired an FEI judge from Colombia. His flight was a bit more expensive, resulting in an additional cost of approximately \$450.
- The Spanish judge fee (\$1200) was slight higher than we had budgeted, resulting in an additional cost of approximately \$200.

- The facility charged us \$12/day per stall, rather than the \$12/week the contract outlined. This will result in approximately \$10,000 of additional facility fees.

In addition, we had significantly less income from sponsorships, vendors, and silent auction than we had anticipated.

Despite the small number of horses and the financial loss, the 2016 National Show had many positives. Over 70% of participants were participating in the National Show for their first time. The atmosphere was positive throughout the week. People had a very good time. The quality of horses was strong. The staff (Show Manager, Show Secretary and Assistant, Paddock Master, Announcer, Scorer, Ring Master, USEF Steward, and Judges) all worked incredibly well together. They enjoyed the show and all but the Ring Master have agreed to return for the 2017 National Show (the Ring Master is local to Salt Lake City area, so we did not ask him to come back for 2017, when we'll be in Texas). The Special Awards, organized by IALHA Member and Show Committee member Johnny Robb, once again added a really nice touch to the event, enabling the IALHA to extend the celebration / highlight the National Show for several weeks after the event, through professional press releases written by the staff at JRPR (Johnny's marketing company).

Committee Goals / Projects for the Future:

- Work hard to ensure that the 2017 National Show will break even or possibly even recoup some of the money lost due to low entries during the 2016 National Show.

Submitted by: Julie Alonzo, 2016 Show Committee Chair

3RD QUARTER 2016 REGISTRY REPORT

	2016	2016	2016	2016	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	1ST QTR	2ND QTR	3RD QTR	YTD	2015	2014	2013	2012	2011	2010	2009		
New Registrations Processed - Purebred (S)	122	95	143	360	469	520	527	546	567	503	626		
Purebred (S/P)	15	26	34	75	98	120	101	106	142	135	227		
Purebred (P)	30	25	45	100	130	183	164	128	172	85	203		
Total Purebreds	167	146	222	535	697	823	792	780	881	723	1056		
Half Andalusians	53	49	61	163	244	339	317	336	521	400	573		
Total Registrations Processed	220	195	283	698	941	1162	1109	1116	1402	1123	1629		

Completed Certificates Mailed to Owners	295	282	405	982	1241	1519	1580	1818	1464	1022	2156		
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New registrations finalized and sent to Registry Boas	170	183	268	621	814	1050	995	1253	999	1034	2069		
Transfers completed and sent to Registry Board	125	99	137	361	427	469	585	565	465	435	440		
Total files sent to Registry Board	295	282	405	982	1241	1519	1580	1818	1464	1469	2509		

2015 Stallion Reports: Reports filed: 58 - NO LONGER REQUIRED

Breedings: 2 116

The registrations through the 3rd quarter still are lagging a bit behind 2015. That said, I still do not believe we will register more horses this year than in 2015. It is still my personal belief that we need to look at ways to provide registration services for other smaller registries and also consider expanding the number of horses that would be eligible for our half-Andalusian registry.

We have still not started the development of the registry data entry programming for insertion into the website because it is imperative that the website be fully functional before we spend funds designing this enhancement of our registry process.

Respectfully submitted,
 Karen Sausman
 IALHA Registrar
 10/13/2016

IALHA Treasurers Report: 2016 4th Quarter BOD meeting

Dear IALHA members, BOD and EC,

Please see attached Balance Sheet, Budget Summary, and Budget % to date for the first 8 months of 2016

Attached is the most current financials 2016

Financials for the year 2016 have been similar to 2015.

Committees have worked very hard to remain within their budgets.

The IALHA office has been working non stop and efficiently, completing both registrations and membership.

SBAS, our accountants, have filed the 2016 990 and the IRS audit is complete. The Audit Committee at this time has not sent in their report but once complete will be posted for membership and BOD to review.

Our goal of providing financial data quarterly has been accomplished by our accounting firm SBAS effectively and efficiently (monthly statements to the President, Treasurer and Registrar), and financial data has been sent to the BOD quarterly.

Please see attached detailed balance as of August 31st, 2016.

Please also see the Detailed Budget Summary Statement of activities YTD , attached. Compared to 2015 we are very similar in membership and registration income. Total income/expenses for 2016 compared to 2015 is shown as much less, but totals for the National Show are not complete at this time, sorry.

The National Show income and expense is not yet complete in time for the BOD membership meeting.

Thank you IALHA office staff in Birmingham: Robin, Reva, Gonzalo, and our Registrar Karen Sausman and SBAS: Doug Parker and Kristy Craft, and Janita Smith our IALHA president for making the IALHA the best it can be.

"Thank You" members for believing in and supporting the IALHA.

Goals for the Future :

PROMOTION PROMOTION PROMOTION of the wonderful Iberian horse.

**Attract more members to increase membership and registrations.
Stay within budgets/ maintain and adjust current budgets if needed.**

Respectfully submitted

15th of October, 2016

Sharon Mohr IALHA Treasurer 2016

Balance Sheet

As of August 31, 2016

	Aug 31, 16	Dec 31, 15
ASSETS		
Current Assets		
Checking/Savings		
1002 - Wells Fargo - Primary Checking	166,257.98	120,150.63
1003 - Wells Fargo PSL Account	5,405.00	51,507.78
Total Checking/Savings	171,662.98	171,658.41
Accounts Receivable		
1070 - Accounts Receivable	3,061.67	1,646.84
Total Accounts Receivable	3,061.67	1,646.84
Other Current Assets		
1090 - Fixed Assets	24,776.77	24,099.11
1095 - Accumulated Depreciation	-19,373.00	-19,373.00
Total Other Current Assets	5,403.77	4,726.11
Total Current Assets	180,128.42	178,031.36
TOTAL ASSETS	180,128.42	178,031.36
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
1102 - Refunds Payable	312.00	362.00
1103 - Unapplied Payments	0.00	740.00
1104 - Tax Liabilities	886.96	1,429.04
1105 - Payroll Liabilities	274.17	378.82
1110 - Scholarship Fund	100.00	100.00
Total Other Current Liabilities	1,573.13	3,009.86
Total Current Liabilities	1,573.13	3,009.86
Total Liabilities	1,573.13	3,009.86
Equity		
1520 - Retained Earnings	157,603.44	157,603.44
32000 - Unrestricted Net Assets	17,418.06	0.00
Net Income	3,533.79	17,418.06
Total Equity	178,555.29	175,021.50
TOTAL LIABILITIES & EQUITY	180,128.42	178,031.36

International Andalusian & Lusitano Horse Association

Profit & Loss Budget Performance

August 2016

	Aug 16	YTD	YTD Budget	% of Budget	Budget Remaining
Income					
100 · General Administration					
2010.01 · Full Members	5,578.72	62,923.79	87,000.00	72.33%	24,076.21
2020.01 · Associate Members	3,940.00	22,466.51	28,000.00	80.24%	5,533.49
2030.01 · Life-Time Members	1,500.00	7,500.00	7,000.00	107.14%	-500.00
2040.01 · Youth Members	70.00	315.00	700.00	45.0%	385.00
2060.01 · USEF Youth Membership Grant	0.00	1,500.00	1,500.00	100.0%	0.00
Total 100 · General Administration	11,088.72	94,705.30	124,200.00	76.25%	29,494.70
200 · Registry Income					
2210.02 · Registry - Pure	5,060.82	37,737.56	57,500.00	65.63%	19,762.44
2215.02 · Registry - Half	2,130.03	10,072.10	17,500.00	57.56%	7,427.90
2220.02 · Transfer - Pure	1,560.00	11,091.63	17,500.00	63.38%	6,408.37
2225.02 · Transfer - Half	360.00	3,930.41	5,200.00	75.59%	1,269.59
2230.02 · Blood Typing Kits	5,142.66	31,661.39	50,000.00	63.32%	18,338.61
2235.02 · Microchips	1,437.77	9,431.64	17,000.00	55.48%	7,568.36
2240.02 · Stallion Report	10.00	335.00	800.00	41.88%	465.00
2245.02 · Certificate Replacement	50.00	1,413.05	1,750.00	80.75%	336.95
2250.02 · Name Changes	-50.00	122.22	250.00	48.89%	127.78
2260.02 · Embryo Transplant Applications	0.00	100.00	150.00	66.67%	50.00
2265.02 · Suffix Registration	50.00	711.70	1,000.00	71.17%	288.30
2266.02 · Color Testing	0.00	398.00	1,000.00	39.8%	602.00
2290.02 · Other Registry Income	40.00	812.00			-812.00
2291.02 · PSL Revision Reimbursement	0.00	0.00	1,500.00	0.0%	1,500.00
Total 200 · Registry Income	15,791.28	107,816.70	171,150.00	63.0%	63,333.30
300 · Show Committee Income					
2310.03 · Class Entries	11,877.19	28,141.88	43,500.00	64.69%	15,358.12
2320.03 · Sponsorship	5,000.00	5,500.00	15,000.00	36.67%	9,500.00
2330.03 · High Point Nominations	0.00	0.00	0.00	0.0%	0.00
2345.03 · Auction	0.00	0.00	1,800.00	0.0%	1,800.00
2350.03 · Stall Rental	8,559.51	14,341.81	40,000.00	35.86%	25,658.19
2351.03 · Vendor Booth Rental	0.00	500.00	6,000.00	8.33%	5,500.00
2356.03 · Stallion Service Auction	0.00	0.00	3,000.00	0.0%	3,000.00
2362.03 · Non-Member Fees	225.00	575.00			-575.00
2364.03 · USEF/USDF					
264.1 · USEF Nat Show Exhibitor Fee	150.00	180.00	360.00	50.0%	180.00
264.2 · USDF Nat Show Exhibitor Fee	0.00	0.00	1,750.00	0.0%	1,750.00
2364.03 · USEF/USDF - Other	528.01	874.80	0.00	100.0%	-874.80
Total 2364.03 · USEF/USDF	678.01	1,054.80	2,110.00	49.99%	1,055.20
2370.03 · Competitin Cards	0.00	150.00	2,000.00	7.5%	1,850.00
2380.03 · Merchandise - Show	0.00	0.00	2,000.00	0.0%	2,000.00
2381.03 · Office Fees	962.29	1,574.51	3,200.00	49.2%	1,625.49
2382.03 · Prior Year Nat. Show Income	0.00	0.00	150.00	0.0%	150.00
2385.03 · Miscellaneous Income - Show	100.00	282.80	500.00	56.56%	217.20
Total 300 · Show Committee Income	27,402.00	52,120.80	119,260.00	43.7%	67,139.20

International Andalusian & Lusitano Horse Association
Profit & Loss Budget Performance
August 2016

	Aug 16	YTD	YTD Budget	% of Budget	Budget Remaining
400 · Stallion Breeding Auction					
2410.04 · General Receipts - Stallion	0.00	5,000.00	6,000.00	83.33%	1,000.00
Total 400 · Stallion Breeding Auction	0.00	5,000.00	6,000.00	83.33%	1,000.00
700 · Revision & Inscription Income					
2241.08 · PSL Inscription	750.00	2,400.00	6,000.00	40.0%	3,600.00
2242.08 · PSL Revision	1,200.00	2,400.00	8,000.00	30.0%	5,600.00
2243.08 · PSL Transfer	120.00	605.00	1,000.00	60.5%	395.00
Total 700 · Revision & Inscription Income	2,070.00	5,405.00	15,000.00	36.03%	9,595.00
800 · Miscellaneous Income					
2292.10 · USEF Education Grant	0.00	2,432.00	1,500.00	162.13%	-932.00
2293.10 · USEF Youth Member Grant	0.00	0.00	0.00	0.0%	0.00
2295.10 · Recreation Rider Program	0.00	-25.00			25.00
2380.10 · Merchandise - Misc	0.00	0.00	1,000.00	0.0%	1,000.00
2620.10 · Misc. Advertising Income	0.00	0.00	0.00	0.0%	0.00
Total 800 · Miscellaneous Income	0.00	2,407.00	2,500.00	96.28%	93.00
900 · Other Income	0.00	2,866.40			-2,866.40
Total Income	56,352.00	270,321.20	438,110.00	61.7%	167,788.80
	56,352.00	270,321.20	438,110.00	61.7%	167,788.80
Expense					
101 · General Administration Expenses					
5012.01 · Legal Fees	0.00	1,521.99	4,000.00	38.05%	2,478.01
5013.01 · Accounting Fees	3,000.00	26,092.50	37,200.00	70.14%	11,107.50
5015.01 · Travel Expense	0.00	0.00	0.00	0.0%	0.00
5020.01 · Telephone - Gen. Adm.	331.18	2,568.40	2,500.00	102.74%	-68.40
5025.01 · Postage/Courier Fees - Gen. Adm.	1,009.37	4,995.92	4,500.00	111.02%	-495.92
5030.01 · Printing - Gen. Adm.	0.00	610.39	0.00	100.0%	-610.39
5034.01 · Avectra	0.00	3,000.00	6,000.00	50.0%	3,000.00
5035.01 · Office/Computer Supplies	8.44	3,220.49	2,000.00	161.03%	-1,220.49
5036.01 · Membership Program					
536.1 · USEF Youth Membership	500.00	2,550.00	0.00	100.0%	-2,550.00
5036.01 · Membership Program - Other	0.00	0.00	1,000.00	0.0%	1,000.00
Total 5036.01 · Membership Program	500.00	2,550.00	1,000.00	255.0%	-1,550.00
5041.01 · Rent Expense	600.00	4,800.00	7,200.00	66.67%	2,400.00
5042.01 · Bank Charges	16.00	276.48	650.00	42.54%	373.52
5043.01 · Computer Supplies	0.00	2,057.23	0.00	100.0%	-2,057.23
5044.01 · Membership Expenses	0.00	40.16	0.00	100.0%	-40.16
5049.01 · Ambassador Program	0.00	0.00	0.00	0.0%	0.00
5052.01 · Internet Fees	25.00	714.53	487.00	146.72%	-227.53
5053.01 · Insurance - D & O	0.00	6,503.00	6,600.00	98.53%	97.00
5054.01 · Insurance - Liability	0.00	5,610.39	5,500.00	102.01%	-110.39
5055.01 · Insurance - Property	0.00	0.00	850.00	0.0%	850.00
5063.01 · Equipment Rental					
563.1 · Postage Meter Rental	58.86	470.88	500.00	94.18%	29.12
563.2 · Xerox Rental	110.71	974.41	900.00	108.27%	-74.41

International Andalusian & Lusitano Horse Association
Profit & Loss Budget Performance
August 2016

	Aug 16	YTD	YTD Budget	% of Budget	Budget Remaining
Total 5063.01 · Equipment Rental	169.57	1,445.29	1,400.00	103.24%	-45.29
5087.01 · Credit Card Processing Fees G/A	183.19	1,589.35	2,900.00	54.81%	1,310.65
5097.01 · Misc Expenses - Gen. Adm.	0.00	0.00	1,000.00	0.0%	1,000.00
5230.01 · IT Consultant - Gen. Adm.	0.00	1,597.00	1,800.00	88.72%	203.00
6500.01 · Employee Salaries	3,050.15	18,529.30	26,725.00	69.33%	8,195.70
6510.01 · Workmen's Compensation Ins.	0.00	506.00	500.00	101.2%	-6.00
6520.01 · Payroll Taxes-Gen. Admin.	231.99	1,753.17	2,100.00	83.48%	346.83
Total 101 · General Administration Expenses	9,124.89	89,981.59	114,912.00	78.31%	24,930.41
201 · Registry Expenses					
5012.02 · Legal Expenses - Registry	0.00	0.00	1,000.00	0.0%	1,000.00
5020.02 · Telephone - Registry	331.17	2,768.36	4,700.00	58.9%	1,931.64
5025.02 · Postage/Courier Fees - Registry	9.71	996.46	5,500.00	18.12%	4,503.54
5026.02 · Postal Meter Supplies	0.00	349.89			-349.89
5030.02 · Printing - Registry	0.00	936.75	500.00	187.35%	-436.75
5035.02 · Office/Computer Supplies	247.83	4,633.41	5,500.00	84.24%	866.59
5041.02 · Rent Expense - Registry	1,200.00	9,600.00	14,400.00	66.67%	4,800.00
5054.02 · Insurance - Professional Liab.	0.00	5,610.39	5,400.00	103.9%	-210.39
5055.02 · Insurance - Property - Registry	0.00	0.00	0.00	0.0%	0.00
5063.02 · Equipment Rental					
563.01 · Postage Meter Rental	58.87	470.96	800.00	58.87%	329.04
563.02 · Xerox Rental	110.72	974.45	1,800.00	54.14%	825.55
Total 5063.02 · Equipment Rental	169.59	1,445.41	2,600.00	55.59%	1,154.59
5085.02 · Contract Labor - Registry	0.00	4,800.00	9,600.00	50.0%	4,800.00
5087.02 · Credit Card Process Fees - Reg.	740.34	3,619.22	3,000.00	120.64%	-619.22
5097.02 · Misc Expenses - Registry	0.00	45.00	0.00	100.0%	-45.00
5100.02 · Blood/DNA Typing	1,760.00	14,385.45	25,000.00	57.54%	10,614.55
5140.02 · IT Consulting Fees	0.00	1,750.00	6,000.00	29.17%	4,250.00
5150.02 · Microchips - Registry	0.00	2,700.00	8,100.00	33.33%	5,400.00
6500.02 · Employee Salary - Registry	8,961.75	54,720.30	74,613.00	73.34%	19,892.70
6511.02 · Workmen's Compensation Ins.	0.00	506.00	500.00	101.2%	-6.00
6520.02 · Payroll Taxes - Registry	695.96	5,111.27	6,700.00	76.29%	1,588.73
Total 201 · Registry Expenses	14,116.35	113,977.91	173,113.00	65.84%	59,135.09
301 · Show Committee					
5012.03 · Legal Expense	0.00	0.00	250.00	0.0%	250.00
5015.03 · Travel - Show Com.	293.20	1,439.12	17,250.00	8.34%	15,810.88
5025.03 · Postage	0.00	56.55	0.00	100.0%	-56.55
5035.03 · Office Supplies - Show Com.	0.00	0.00	800.00	0.0%	800.00
5037.03 · Storage Unit - Show Com.	0.00	0.00	1,800.00	0.0%	1,800.00
5054.03 · Nat. Show Liability Insurance	2,353.80	2,353.80	3,500.00	67.25%	1,146.20
5056.03 · Advertising - Show Com.	479.17	654.17	100.00	654.17%	-554.17
5058.03 · Security	0.00	0.00	2,500.00	0.0%	2,500.00
5060.03 · Facilities Rental - Show Com.	0.00	650.00	11,000.00	5.91%	10,350.00
5061.03 · Hospitality Expenses	0.00	0.00	5,000.00	0.0%	5,000.00
5063.03 · Other Rentals	0.00	0.00	150.00	0.0%	150.00

International Andalusian & Lusitano Horse Association

Profit & Loss Budget Performance

August 2016

	Aug 16	YTD	YTD Budget	% of Budget	Budget Remaining
5068.03 · Veterinarian	0.00	0.00	0.00	0.0%	0.00
5069.03 · Farrier Expense	0.00	0.00	1,500.00	0.0%	1,500.00
5070.03 · Decoration Supplies	6,010.00	6,010.00	5,000.00	120.2%	-1,010.00
5071.03 · High Pt -USDF All Breed Program	0.00	0.00	1,500.00	0.0%	1,500.00
5072.03 · Ribbons - Show Com.	462.25	1,420.66	6,000.00	23.68%	4,579.34
5073.03 · Trophies - Show Com.	0.00	18,878.00	18,000.00	104.88%	-878.00
5074.03 · Awards - Show Com.	0.00	253.00	500.00	50.6%	247.00
5075.03 · Mileage for Officials	0.00	0.00	150.00	0.0%	150.00
5079.03 · Show Merchandise	1,156.49	1,156.49	2,600.00	44.48%	1,443.51
5080.03 · Show Management Fee	0.00	0.00	20,650.00	0.0%	20,650.00
5081.03 · Show Management Expenses	0.00	0.00	0.00	0.0%	0.00
5082.03 · Program Expense	0.00	0.00	1,500.00	0.0%	1,500.00
5084.03 · EMT Expense	0.00	0.00	1,600.00	0.0%	1,600.00
5085.03 · Contract Labor - Show Com.	500.00	500.00	0.00	100.0%	-500.00
5087.03 · Credit Card Processing Fees	35.00	35.00	2,200.00	1.59%	2,165.00
5090.03 · Judges Contractual	0.00	0.00	8,100.00	0.0%	8,100.00
5092.03 · Working Eq./Obstacles	0.00	0.00	500.00	0.0%	500.00
5094.03 · USEF Fees - Show Com.					
594.1 · USEF Nat Show Exhibitor Fee	0.00	1,717.38	1,500.00	114.49%	-217.38
594.2 · USDF Nat Show Exhibitor Fee	0.00	0.00	500.00	0.0%	500.00
594.3 · USEF Nat Show License Fee	0.00	1,200.00	500.00	240.0%	-700.00
Total 5094.03 · USEF Fees - Show Com.	0.00	2,917.38	2,500.00	116.7%	-417.38
5098.03 · Misc Expense - Show Com.	1,000.00	1,000.00	3,500.00	28.57%	2,500.00
5099.03 · Prior Year Show Expense	0.00	0.00	700.00	0.0%	700.00
6000.03 · Texas Sales Tax	0.00	0.00	160.00	0.0%	160.00
Total 301 · Show Committee	12,289.91	37,324.17	119,010.00	31.36%	81,685.83
401 · Stallion Breeding Auction Exp.					
5026.04 · Advertising	0.00	0.00	3,000.00	0.0%	3,000.00
5030.04 · Printing Expense	0.00	0.00	3,000.00	0.0%	3,000.00
5087.04 · Credit Card Processing Fees	0.00	0.00	0.00	0.0%	0.00
Total 401 · Stallion Breeding Auction Exp.	0.00	0.00	6,000.00	0.0%	6,000.00
501 · Board & Committees					
5101.05 · Board Meeting Expenses	0.00	263.00	900.00	29.22%	637.00
5105.05 · Audit Board Expense	0.00	0.00	750.00	0.0%	750.00
5114.05 · Ethics Committee Expense	0.00	0.00	1,000.00	0.0%	1,000.00
5120.05 · Election Committee Expenses	0.00	0.00	1,250.00	0.0%	1,250.00
5130.05 · Website Committee Expenses	3,120.00	12,160.00	500.00	2,432.0%	-11,660.00
Total 501 · Board & Committees	3,120.00	12,423.00	4,400.00	282.34%	-8,023.00
601 · Publication					
5030.07 · Printing - Publication	0.00	0.00	3,000.00	0.0%	3,000.00
Total 601 · Publication	0.00	0.00	3,000.00	0.0%	3,000.00
701 · Revision & Inscription Expenses					
5030.08 · PSL Commission Travel	0.00	0.00	10,000.00	0.0%	10,000.00
5031.08 · PSL Expense 10%	0.00	0.00	1,500.00	0.0%	1,500.00

International Andalusian & Lusitano Horse Association
Profit & Loss Budget Performance
August 2016

	Aug 16	YTD	YTD Budget	% of Budget	Budget Remaining
5033.08 · PSL Revision Expense	0.00	6,886.93	3,500.00	196.77%	-3,386.93
Total 701 · Revision & Inscription Expenses	0.00	6,886.93	15,000.00	45.91%	8,113.07
801 · Miscellaneous Expenses					
5080.10 · High Score/High Point Ribbons	0.00	724.55	800.00	90.57%	75.45
5083.10 · USEF All Breed Awards	0.00	0.00	2,000.00	0.0%	2,000.00
5293.10 · USEF Youth Grant Expenses	0.00	0.00	0.00	0.0%	0.00
Total 801 · Miscellaneous Expenses	0.00	724.55	2,800.00	25.88%	2,075.45
901 · Other Expenses					
7030.60 · Prior Year - Registry	0.00	0.00	0.00	0.0%	0.00
901 · Other Expenses - Other	0.00	1,689.26			-1,689.26
Total 901 · Other Expenses	0.00	1,689.26	0.00	100.0%	-1,689.26
999 · Captial Expenditures					
5042.70 · Computers/Equipment - Gen Ad	0.00	0.00	7,200.00	0.0%	7,200.00
5057.70 · Registry Software Upgrade	0.00	3,780.00	26,000.00	14.54%	22,220.00
Total 999 · Captial Expenditures	0.00	3,780.00	33,200.00	11.39%	29,420.00
Total Expense	38,651.15	266,787.41	471,435.00	56.59%	204,647.59
	17,700.85	3,533.79	-33,325.00	-10.6%	-36,858.79

Profit & Loss

January through August 2016

	Jan - Aug 16	Jan - Aug 15
Income		
100 • General Administration		
2010.01 • Full Members	62,923.79	65,906.55
2020.01 • Associate Members	22,466.51	19,729.72
2030.01 • Life-Time Members	7,500.00	4,800.00
2040.01 • Youth Members	315.00	630.00
2060.01 • USEF Youth Membership Grant	1,500.00	1,500.00
Total 100 • General Administration	94,705.30	92,566.27
200 • Registry Income		
2210.02 • Registry - Pure	37,737.56	42,455.62
2215.02 • Registry - Half	10,072.10	12,129.10
2220.02 • Transfer - Pure	11,091.63	11,955.56
2225.02 • Transfer - Half	3,930.41	3,670.00
2230.02 • Blood Typing Kits	31,661.39	34,313.03
2235.02 • Microchips	9,431.64	11,565.56
2240.02 • Stallion Report	335.00	670.00
2245.02 • Certificate Replacement	1,413.05	1,390.43
2250.02 • Name Changes	122.22	250.00
2260.02 • Embryo Transplant Applications	100.00	150.00
2265.02 • Suffix Registration	711.70	830.43
2266.02 • Color Testing	398.00	740.00
2290.02 • Other Registry Income	812.00	0.00
Total 200 • Registry Income	107,816.70	120,119.73
300 • Show Committee Income		
2310.03 • Class Entries	28,141.88	65,808.70
2320.03 • Sponsorship	5,500.00	14,610.00
2330.03 • High Point Nominations	0.00	375.00
2345.03 • Auction	0.00	1,713.00
2350.03 • Stall Rental	14,341.81	34,100.62
2351.03 • Vendor Booth Rental	500.00	3,600.00
2362.03 • Non-Member Fees	575.00	0.00
2364.03 • USEF/USDF		
264.1 • USEF Nat Show Exhibitor Fees	180.00	390.00
2364.03 • USEF/USDF - Other	874.80	1,777.08
Total 2364.03 • USEF/USDF	1,054.80	2,167.08
2370.03 • Competitin Cards	150.00	1,425.00
2380.03 • Merchandise - Show	0.00	1,381.00
2381.03 • Office Fees	1,574.51	3,178.60
2385.03 • Miscellaneous Income - Show	282.80	12,369.82
Total 300 • Show Committee Income	52,120.80	140,728.82
400 • Stallion Breeding Auction		
2410.04 • General Receipts - Stallion	5,000.00	5,700.00
Total 400 • Stallion Breeding Auction	5,000.00	5,700.00
700 • Revision & Inscription Income		
2241.08 • PSL Inscription	2,400.00	2,625.00
2242.08 • PSL Revision	2,400.00	8,150.00
2243.08 • PSL Transfer	605.00	660.00
Total 700 • Revision & Inscription Income	5,405.00	11,435.00
800 • Miscellaneous Income		
2292.10 • USEF Education Grant	2,432.00	2,441.00
2295.10 • Recreation Rider Program	-25.00	0.00
2620.10 • Misc. Advertising Income	0.00	20.00
Total 800 • Miscellaneous Income	2,407.00	2,461.00
900 • Other Income	2,866.40	0.00

Profit & Loss

09/19/16

Cash Basis

January through August 2016

	Jan - Aug 16	Jan - Aug 15
Total Income	270,321.20	373,010.82
Gross Profit	270,321.20	373,010.82
Expense		
101 - General Administration Expenses		
5012.01 - Legal Fees	1,521.99	2,032.53
5013.01 - Accounting Fees	26,092.50	25,942.59
5015.01 - Travel Expense	0.00	1,413.06
5020.01 - Telephone - Gen. Adm.	2,568.40	1,852.61
5025.01 - Postage/Courier Fees - Gen. Adm.	4,995.92	4,845.27
5030.01 - Printing - Gen. Adm.	610.39	-479.56
5034.01 - Avectora	3,000.00	4,500.00
5035.01 - Office/Computer Supplies	3,220.49	1,248.32
5036.01 - Membership Program		
536.1 - USEF Youth Membership	2,550.00	0.00
5036.01 - Membership Program - Other	0.00	1,369.33
Total 5036.01 - Membership Program	2,550.00	1,369.33
5041.01 - Rent Expense	4,800.00	4,800.00
5042.01 - Bank Charges	276.48	501.24
5043.01 - Computer Supplies	2,057.23	422.00
5044.01 - Membership Expenses	40.16	825.09
5049.01 - Ambassador Program	0.00	2,807.07
5052.01 - Internet Fees	714.53	338.47
5053.01 - Insurance - D & O	6,503.00	6,608.00
5054.01 - Insurance - Liability	5,610.39	5,443.60
5063.01 - Equipment Rental		
563.1 - Postage Meter Rental	470.88	0.00
563.2 - Xerox Rental	974.41	0.00
Total 5063.01 - Equipment Rental	1,445.29	0.00
5087.01 - Credit Card Processing Fees GA	1,589.35	2,135.98
5097.01 - Misc Expenses - Gen. Adm.	0.00	1,423.58
5230.01 - IT Consultant - Gen. Adm.	1,597.00	1,084.00
6500.01 - Employee Salaries	18,529.30	8,282.35
6510.01 - Workmen's Compensation Ins.	506.00	776.57
6520.01 - Payroll Taxes-Gen. Admin.	1,753.17	0.00
Total 101 - General Administration Expenses	89,981.59	78,172.10
201 - Registry Expenses		
5012.02 - Legal Expenses - Registry	0.00	595.00
5020.02 - Telephone - Registry	2,768.36	3,051.47
5025.02 - Postage/Courier Fees - Registry	996.46	3,959.35
5026.02 - Postal Meter Supplies	349.89	0.00
5030.02 - Printing - Registry	936.75	131.35
5035.02 - Office/Computer Supplies	4,633.41	4,142.14
5041.02 - Rent Expense - Registry	9,600.00	9,600.00
5054.02 - Insurance - Professional Liab.	5,610.39	5,532.00
5055.02 - Insurance - Property - Registry	0.00	848.00
5063.02 - Equipment Rental		
563.01 - Postage Meter Rental	470.96	946.18
563.02 - Xerox Rental	974.45	1,896.03
Total 5063.02 - Equipment Rental	1,445.41	2,842.21
5085.02 - Contract Labor - Registry	4,800.00	6,400.00
5087.02 - Credit Card Process Fees - Reg.	3,619.22	2,139.86
5097.02 - Misc Expenses - Registry	45.00	0.00
5100.02 - Blood/DNA Typing	14,385.45	15,030.00
5140.02 - IT Consulting Fees	1,750.00	0.00
5150.02 - Microchips - Registry	2,700.00	5,400.00
6500.02 - Employee Salary - Registry	54,720.30	54,609.75
6511.02 - Workmen's Compensation Ins.	506.00	663.00
6520.02 - Payroll Taxes - Registry	5,111.27	4,706.69

Profit & Loss

January through August 2016

	Jan - Aug 16	Jan - Aug 15
Total 201 · Registry Expenses	113,977.91	119,650.82
301 · Show Committee		
5015.03 · Travel - Show Com.	1,439.12	18,086.13
5025.03 · Postage	56.55	10.50
5035.03 · Office Supplies - Show Com.	0.00	161.69
5037.03 · Storage Unit - Show Com.	0.00	1,254.00
5054.03 · Nat. Show Liability Insurance	2,353.80	3,667.85
5056.03 · Advertising - Show Com.	654.17	227.00
5060.03 · Facilities Rental - Show Com.	650.00	21,156.40
5061.03 · Hospitality Expenses	0.00	583.63
5068.03 · Veterinarian	0.00	150.00
5069.03 · Farrier Expense	0.00	2,250.00
5070.03 · Decoration Supplies	6,010.00	0.00
5071.03 · High Pt -USDF All Breed Program	0.00	11.31
5072.03 · Ribbons - Show Com.	1,420.66	5,948.23
5073.03 · Trophies - Show Com.	18,878.00	18,446.05
5074.03 · Awards - Show Com.	253.00	241.08
5079.03 · Show Merchandise	1,156.49	2,980.94
5080.03 · Show Management Fee	0.00	16,545.00
5081.03 · Show Management Expenses	0.00	49.90
5082.03 · Program Expense	0.00	1,397.48
5085.03 · Contract Labor - Show Com.	500.00	500.00
5087.03 · Credit Card Processing Fees	35.00	2,250.30
5090.03 · Judges Contractual	0.00	8,295.00
5094.03 · USEF Fees - Show Com.		
594.1 · USEF Nat Show Exhibitor Fees	1,717.38	1,500.30
594.2 · USDF Nat Show Exhibitor Fees	0.00	475.00
594.3 · USEF Nat Show License Fee	1,200.00	50.00
Total 5094.03 · USEF Fees - Show Com.	2,917.38	2,025.30
5098.03 · Misc Expense - Show Com.	1,000.00	2,780.82
6000.03 · Texas Sales Tax	0.00	196.60
Total 301 · Show Committee	37,324.17	109,215.21
401 · Stallion Breeding Auction Exp.		
5026.04 · Advertising	0.00	4,163.91
5030.04 · Printing Expense	0.00	3,141.01
5087.04 · Credit Card Processing Fees	0.00	162.55
Total 401 · Stallion Breeding Auction Exp.	0.00	7,467.47
501 · Board & Committees		
5101.05 · Board Meeting Expenses	263.00	232.00
5114.05 · Ethics Committee Expense	0.00	1,295.98
5130.05 · Website Committee Expenses	12,160.00	110.00
Total 501 · Board & Committees	12,423.00	1,637.98
701 · Revision & Inscription Expenses		
5030.08 · PSL Commission Travel	0.00	1,275.00
5033.08 · PSL Revision Expense	6,886.93	3,253.15
Total 701 · Revision & Inscription Expenses	6,886.93	4,528.15
801 · Miscellaneous Expenses		
5080.10 · High Score/High Point Ribbons	724.55	0.00
5083.10 · USEF All Breed Awards	0.00	559.26
5293.10 · USEF Youth Grant Expenses	0.00	140.24
Total 801 · Miscellaneous Expenses	724.55	699.50
901 · Other Expenses	1,689.26	0.00
999 · Capital Expenditures		
5057.70 · Registry Software Upgrade	3,780.00	2,880.00

International Andalusian & Lusitano Horse Association
Profit & Loss
January through August 2016

	Jan - Aug 16	Jan - Aug 15
Total 999 - Captial Expenditures	3,780.00	2,880.00
Total Expense	266,787.41	324,251.23
Net Income	3,533.79	48,759.59

IALHA PSL Commission Report: 4th Quarter 2016

Committee Name: PSL Commission

Committee Chair: Sharon Mohr PSL Commission President

Committee Members:

Michel Paulin, Region 6

Nancy Holman, Region 3

Ramona DeJong Region 2

Chery Thompson Region 3

Amy Star Region 4

Budget Allocated for 2016:

Monies budgeted for income 2016 = \$15,000.00

Monies budgeted for expense 2016 = \$15,000.00

Total coded to IALHA Registry income = \$1500.00 included in budget

Total restricted funds Jan. 2016 \$31,704.44

Dates Committee met since last BOD Meeting– email discussion on Shows for the Lusitano.

The PSL Commission review for the Year 2016:

ERAHC region 6 show- One inspection- passed- specialty classes held.

National Show Utah- 2 inspections scheduled- one attended and passed, one not inspected due to lameness- specialty classes judged.

AWC show in Las Vegas- 2 inspections – passed- specialty classes held and WE judged

Oregon Inspection- 5 horses inspected and passed

Americas Lusitano Show in Magnolia Texas- 11 inspections- 10 passed one not inspected due to lameness. 52 Lusitanos approved to show and microchips checked and horses approved by APSL to qualify for the show. 17 non IALHA horses attended and paid the fee for non-IALHA horse registration attendance.

This Year's Accomplishments (year 2016):

The PSL Commission requested judges for the ERAHC Regional Show, the IALHA National Show in Utah, the Andalusian World show in Las

Vegas and paid for the judges flight, and North Americas Lusitano show at Haras Cavaleiros- 3 judges paid by North Americas Lusitano show. All attended by Commission member or members. Continue to work with the IALHA registry with DNA PV on Lusitano imports.

Committee Goals / Projects for the Future in 2016/2017:

Work closely with the IALHA registry and continue to support Lusitano classes in 2017.

All Lusitano classes require APSL inscription # or revised Lusitanos with APSL as well as IALHA registrations.

Sharon Mohr and /or the IALHA President may attend the APSL BOD meeting in 2016.

Motion/s for the Board to Consider:

Request the Lusitano classes not be held at the end of a show on move out day.

Respectfully submitted the 15th of October, 2016

Sharon Mohr, PSL Commission President